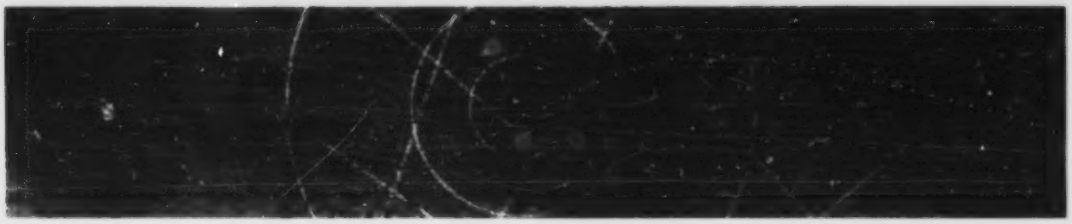
Agriculture and Agri-Food Canada | Agriculture et Agroalimentaire Canada

Canada



# A BUYER'S GUIDE TO PRINCE EDWARD ISLAND FOOD PRODUCTS

Although every effort has been made to ensure that the information is correct, Agriculture and AgriFood Canada assumes no responsibility for its accuracy, reliability, or for any decisions arising from the information contained herein.

Ce document est disponible en français.

**ACKNOWLEDGMENTS**

We wish to thank all the companies who have supported and assisted in the production of A Buyer's Guide To Prince Edward Island Food Products.

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## INTRODUCTION

Agriculture and Agri-food Canada and Prince Edward Island Department of Agriculture & Forestry are pleased to offer you a second edition of **A Buyer's Guide to Prince Edward Island's Food Products.** Prince Edward Island, Canada's smallest province, is often referred to as "The Garden of the Gulf" due to its reputation as a supplier of a wide range of quality food products produced from its distinctive red soil and harvested from the cold, clean waters of the North Atlantic Ocean.

This guide was originally developed in response to requests received from Canadian and international buyers, distributors, retailers and food service operators for a comprehensive listing of suppliers of food products from Prince Edward Island. This edition of the guide contains detailed information on more than 125 P.E.I. companies including product information and sales contacts. It also includes useful information on other organizations involved in the development and promotion of Prince Edward Island's food industry.

The contents of this guide were compiled by staff of the Market and Industry Services Branch's **Agri-food Trade Service** in consultation with Prince Edward Island's agriculture and seafood industries. For more information or questions related to this guide, please contact us at the address below:

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# A BUYER'S GUIDE TO PRINCE EDWARD ISLAND FOOD PRODUCTS

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INDEX OF PRODUCTS
FEDERAL AND PROVINCIAL GOVERNMENT CONTACTS
PROVINCIAL/REGIONAL ASSOCIATIONS

## INDEX OF COMPANIES

A

ABEGWEIT BEANS
ABEGWEIT POTATOES LTD.
ABEGWEIT PRODUCE LTD
ACADIAN FISHERMEN'S CO-OP ASSOCIATION LTD.
AFTON LEA FARMS
AGRA WEST FOODS LTD.6
AGRI STAR FARMS LTD

ALLAN PRODUCE INC.
ALL SEASON'S GREENS
AMALGAMATED DAIRIES LTD.
ATLANTIC AQUA FARMS INC.
ATLANTIC FISH SPECIALTIES LTD
ATLANTIC ISLE GOURMET PASTA INC.
ATLANTIC MUSSEL GROWERS CORP. LTD.

**B**

BEACH POINT FISHERMEN'S CO-OP ASSOCIATION
BEINN MARA APIARIES
BELLE RIVER ENTERPRISES LTD
BOO BOOS HONEY
BURLEIGH BROTHERS SEAFOOD LTD

**C**

CANADIAN COLD WATER INC.
CARDIGAN FEED SERVICES LTD.
CARR'S LOBSTER POUND LTD.
CASA BARRA
CAVENDISH FARMS LTD.
CHING BROS. INC.
CHOICE TOBACCO INC
CULLIGAN WATER

**D**

DAWSON PRODUCE LTD.
DEWAR & NELSON
DONALD LARSEN
DOVER FISH HATCHERY

**E**

EMBERS PRODUCTS LTD.
ERIC C. ROBINSON INC.
ESSENCE OF THYME

**F**

FINE FOOD INVESTMENTS
FODHLA STATION PRODUCE
FULTON HAMILL LTD.

**G**

GAIL'S COUNTRY PANTRY
GARDEN PROVINCE MEATS INC.
GERRIT VISSER & SONS (1991) INC.
GREEN BROTHERS

**H**

HAYDEN PRODUCE INC.
HEALTH MILK COMPANY LTD.
HEATHER'S PROVISIONS
HERITAGE PRODUCE INC.
HIDDEN VALLEY CHARR LTD.
HIGHLANDER PRODUCE
HZPC AMERICAS CORP

**I**

INDIAN RIVER FARMS LTD.
ISLAND BEAN
ISLAND MEAT PACKERS
ISLAND QUALITY VEGETABLES
ISLAND ROOT COMPANY
ISLAND SHIPPING LTD.

**J**

J.A. CUMMINGS
JASPER WYMAN AND SON, CANADA INC.
J.B. READ MARKETING INC.
JOHNSTON'S HOMESTYLE PRODUCTS LTD.

**K**

KENNIE MACWILLIAMS SEAFOODS LTD

**L**

L. & C. FISHERIES
LESTER CRAIG
LEWIS POTATO PACKERS LTD.
LILY POND FARMS LTD.
LINKLETTER FARMS LTD.
LINWOOD FARMS
LOUIS MCISAAC
LYNDEN ELLIS PRODUCE

**M**

MACKINNON'S LOBSTER POUND LTD.
MAHEMIGEW INC.
MAPLE FARMS
MARINER SEAFOOD INC.
MARITIME POTATO INC.
MCCAIN PRODUCE.
MCKENNA BROS. (1989) LTD.
MEDALLION SMOKED SALMON
MID ISLE FARMS INC.
MONAGHAN FARMS
MONEY'S MUSHROOMS LTD.
MONTAGUE DAIRY LTD.
MONTGOMERY SUMMER SAVORY

MORNING STAR FISHERIES LTD.
MURPHY'S PRODUCE
MUTTART FARMS INC.

**N**

NEEN'S ISLAND PRESERVES

**O**

O'LEARY FARMERS CO-OP ASSOCIATION LTD.
O'LEARY POTATO PACKERS
OMEGGA HOLDINGS

**P**

PALMER SEAFOOD
PAUL & COLIN MACAULAY
P.E.I. EMU CO-OP
P.E.I. GOURMET MUSHROOMS LTD.
P.E.I. GRAIN ELEVATORS CORPORATION
P.E.I. MUSSEL KING INC.
P.E.I. PRODUCE CO. LTD.
P.E.I. QUALITY SWINE
P.E.I. VEGETABLE GROWERS CO-OPERATIVE
PIERLOT FAMILY FARM LTD.
POLAR FOODS INTERNATIONAL
POTATO BLOSSOM INDUSTRIES INC.
PRINCE EDWARD AQUA FARMS
PRINCE EDWARD ISLAND PRESERVE CO. LTD.
PRINCE EDWARD ISLAND SPICE MERCHANTS

**Q**

QUEEN STREET MEAT MARKET

**R**

RAMSAY HOLDINGS LIMITED
RED ISLE PRODUCE CO. LTD.
R.H. RENNIE & SONS (1985) LTD.
ROLLO BAY HOLDINGS LTD.
ROSSIGNOL ESTATE WINERY LTD.
ROYAL STAR FOODS LTD.
RYAN'S FARM

**S**

SEAFOOD 2000 LTD.
SEAMAN'S BEVERAGES LIMITED
SEASPRAY FARMS ORGANIC CO-OPERATIVE
SHEA SEAWEEDS INC.
SIMMONS FRUIT & VEGETABLE
SMALL FRY SNACK FOOD INC.

SUMMERSIDE SEAFOOD SUPREME
SUNNY ISLE FARMS
SUPER SHELLFISH

**T**

TRACADIE BAY AQUA FARMS INC.

**V**

VESEY'S SEEDS LTD.
VISSER POTATO LTD.

**W**

WADDELL'S POULTRY PLANT & CANNERY
WESTECH AGRICULTURE LTD.
WEST ISLE ENTERPRISES LTD.
WILKIE FARMS LTD.
WILLIAM & ROSS LEWIS
WILTSHIRE DAIRYING CO. LTD.
W.P. GRIFFIN INC.

## INDEX OF PRODUCTS

### Animal Feed

***Abegweit Produce Ltd.***
forage seeds

***Agri Star Farms Ltd.***
forage

***Cardigan Feed Services Ltd.***
feed, forage seeds, oats & pet chows.

***P.E.I. Grain Elevators Corporation***
animal feeds.

### Bakery and Pasta

***Atlantic Isle Gourmet Pasta Inc.***
pasta, eggrolls & specialty breads

### Beverages, Wines and Bottled Water

***Culligan Water***
bottled water.

***Health Milk Company Ltd.***
juice products.

***Indian River Farms Ltd.***
bottled water

***Rossignol's Estate Winery Ltd.***
table and fruit wines

***Seaman's Beverages Ltd.***
soft drinks & spring water

## Cereal and Grains

***Abegweit Produce Ltd.***
cereal seeds

***Agri Star Farms Ltd.***
milling wheat

***Cardigan Feed Services Ltd.***
seed grain

## Condiments and Relishes

***Afton Lea Farms***
mustards

***Embers Products Ltd.***
maple mustards

***Heather's Provisions***
relish

## Confectionery, Honey and Maple Sugar Products

***Afton Lea Farms***
honey

***Beinn Mara Apiaries***
honey

***Boo Boos Honey***
honey, honey mustards & crop pollination services

***Heather's Provisions***
fudge, fudge sauces & gourmet dry mixes

## Fish and Seafood

***Acadian Fishermen's Co-op Association Ltd.***
crab - rock, herring , lobster, mackerel, scallops & clams - bar

***Atlantic Aqua Farms Inc.***
mussels & oysters

***Atlantic Fish Specialties Ltd.***
herring, mackerel, salmon & trout

***Atlantic Mussel Growers***
mussels

***Beach Point Fishermen's Co-op Association Ltd***
crab - rock, herring, lobster, cod, mackerel, hake, clams - bar, dogfish, flounder, scallops & ocean quahaugs

**Belle River Enterprises Ltd.**
crab - rock

***Burleigh Brothers Seafood Ltd.***
clams - soft-shell, mussels, oysters, quahaugs, arctic charr, trout & smelts

***Carr's Lobster Pound Ltd.***
clams - soft-shell, mussels, oysters, quahaugs, lobster, scallops & fresh fish.

***Dover Fish Hatchery***
arctic charr & trout- rainbow

***Hidden Valley Charr Ltd.***
arctic charr

***Indian River Farms Ltd.***
saltfish

***J.B. Read Marketing Inc.***
cod, pollock & herring

***Kennie MacWilliams Seafoods Inc.***
clams - soft-shell, oysters & quahaugs.

***L. & C. Fisheries***
clams - soft-shell & bar, mussels, oysters, quahaugs, herring, lobster, cod, mackerel, hake, eels, flounder, scallops, sole, & smelts

***MacKinnon's Lobster Pound Ltd.***
lobster, mussels, clams, oysters, scallops, salmon, halibut, hake fillets & crab - snow.

***Mariner Seafood Inc.***
lobster, mussels, cod, crab - rock, hake, sole, herring, scallops & shrimp

***Medallion Smoked Salmon***
salmon, eels, scallops, mussels, trout & salmon caviar

***Morning Star Fisheries Ltd.***
lobster, mussels, oysters & scallops.

***Palmer Seafood***

mussels, oysters, quahaugs, eels, smelts, clams - soft-shell & scallops.

***P.E.I. Mussel King Inc.***
mussels, oysters & quahaugs.

***Polar Foods International***
lobster, crab - snow & rock, scallops, clams, oysters, cod, sole, ocean perch, mackerel, herring, smelts, tuna, flatfish & mussels.

***Prince Edward Aqua Farm***
clams - soft-shell, quahaugs, oysters & mussels.

***Queen Street Meat Market***
all varieties of fish.

***Royal Star Food Ltd.***
lobster, crab - snow & rock, flounder, cod, clams -bar, dogfish, hake, herring, mackerel & mussels

***Seafood 2000 Ltd.***
lobster.

***Shea Seaweeds Inc.***
chondrus crispus - Irish Moss

***Summerside Seafood Supreme***
lobster, crab - rock & snow, mussels, shrimp, smelts, cod, scallops, tommy cod, silversides, mackerel & herring

***Super Shellfish***
oysters, clams - soft-shell, quahaugs, smelts & mussels

***Tracadie Bay Aqua Farms Inc.***
oysters, clams - soft-shell, quahaugs &mussels

## Fruit

***Indian River Farms Ltd.***
apples

***Highlander Produce***
various fruits

***Jasper Wyman and Son, Canada Inc.***
wild blueberries, cranberries, raspberries & strawberries.

***Linwood Farms***
strawberries

***P.E.I. Vegetable Growers Co-operative***
blueberries

***Seaspray Farms Organic Co-operative***
blueberries.

***Simmons Fruits & Vegetables***
strawberries, raspberries & blueberries

***Westech Agriculture Ltd.***
strawberry plants.

## Health Food

***Gail's Country Pantry***
diabetic spreads and "low sodium" gourmet tomato sauce.

***Island Root Company***
ginseng capsules

***Sunny Isle Farms***
ginseng roots

## Legumes

***Abegweit Beans***
beans

***Island Bean***
beans - kidney, pinto, etc.

## Meat and Delicatessen

***Garden Province Meats***
pork & beef cuts, sausage & bacon.

***Island Meat Packers***
meat products

***P.E.I. Emu Co-op***
emu meat, processed emu jerky & pepperoni sticks

***Queen Street Meat Market***
all varieties of meat.

***Waddell's Poultry Plant & Cannery***
poultry, canned fully cooked chicken & beef

## Milk, Dairy Products and Eggs

***Amalgamated Dairies Ltd.***
butter, cheese, ice cream, condensed & evaporated milk

***Casa Barra***
eggs & milk

***Health Milk Company Ltd.***

dairy products.

***Maple Farms***
eggs

***Montague Dairy Ltd.***
fluid milk products, cream, butter & cheese

***Omegga Holdings***
eggs

***Wiltshire Dairying Co. Ltd.***
butter & buttermilk

## Mushrooms

***Money's Mushrooms Ltd.***
mushrooms - agaricus.

***P.E.I. Gourmet Mushrooms Ltd.***
mushrooms

## Potatoes

***Abegweit Potatoes Ltd.***
potatoes - seed & tablestock

***Agri Star Farms Ltd.***
potatoes - seed, tablestock & processing

***Allan Produce Inc.***
potatoes - seed & tablestock

***Ching Bros. Inc.***
potatoes - tablestock & processing, barley

***Dawson Produce Ltd.***
potatoes - tablestock

***Dewar & Nelson***
potatoes - seed & tablestock

***Donald Larsen***
potatoes - seed & tablestock.

***Eric C. Robinson Inc.***
potatoes - seed & tablestock.

***Fodhla Station Produce***
potatoes - tablestock.

***Fulton Hamill Ltd.***
potatoes

***Gerrit Visser & Sons (1991) Inc.***
potatoes - seed & tablestock.

***Green Brothers***
potatoes & barley

***Hayden Produce Inc.***
potatoes - tablestock.

***Heritage Produce Inc.***
potatoes

***HZPC Americas Corp.***
potatoes - seed.

***Indian River Farms Ltd.***
potatoes.

***Island Shipping Ltd.***
potatoes - seed & tablestock

***J.A. Cummings***
potatoes - seed & tablestock

***J.B. Read Marketing Inc.***
potatoes

***Lester Craig***
potatoes - seed & tablestock

***Lewis Potato Packers Ltd.***
potatoes - seed & tablestock

***Lily Pond Farms Ltd.***
potatoes - seed & processing

***Linkletter Farms Ltd.***
potatoes - seed & tablestock

***Linwood Farms***
potatoes - seed.

***Louis McIsaac***
potatoes - seed & tablestock

***Lynden Ellis Produce***
potatoes - seed & tablestock

***Maritime Potato Inc.***
potatoes - seed & tablestock

***McCain Produce***
potatoes - fresh & seed

***McKenna Bros. (1989) Ltd.***
potatoes - seed & tablestock

***Mid Isle Farms Inc.***
potatoes.

***Monaghan Farms***
potatoes - processing

***Murphy's Produce***
potatoes - seed & tablestock.

***Muttart Farms Inc.***
potatoes - seed & tablestock

***O'Leary Farmers Co-op Ass'n Ltd.***
potatoes.

***O'Leary Potato Packers***
potatoes

***Paul & Colin MacAulay***
potatoes - seed & tablestock

***P.E.I. Produce Co. Ltd.***
potatoes - seed & tablestock

***P.E.I. Vegetable Growers Co-operative***
potatoes.

***Pierlot Family Farm Ltd.***
potatoes

***Potato Blossom Industries Inc.***
potatoes - seed, tablestock & processing

***Ramsay Holdings Limited***
potatoes - seed & tablestock

***Red Isle Produce Co. Ltd.***
potatoes - seed & tablestock.

***R.H. Rennie & Sons (1985) Ltd.***
potatoes

***Rollo Bay Holdings Ltd.***
potatoes.

***Seaspray Farms Organic Co-operative***
potatoes

***Simmons Fruits & Vegetables***
*potatoes*

***Visser Potato Ltd.***
potatoes - seed & tablestock

***West Isle Enterprises Ltd.***
potatoes - seed & tablestock

***Wilkie Farms Ltd.***
potatoes - seed

***William & Ross Lewis***
potatoes - seed & tablestock.

***W.P. Griffin Inc.***
potatoes - seed, tablestock & processing

## Preserves, Jams and Specialty Sauces

***Atlantic Isle Gourmet Pasta Inc.***
specialty sauces, herbal & fruit jellies

***Embers Products Ltd.***
cranberry & wild blueberry specialty sauces, blueberry syrup, & chocolate dessert sauces

***Essence in Thyme***
chutney

***Heather's Provisions***
chutney

***Neen's Island Preserves***
preserves & cranberry jelly

***Prince Edward Island Preserve Co. Ltd.***
low sugar fruit preserves

## Processed and Prepared Foods

***AgraWest Food Ltd.***
potato granules - dehydrated

***Cavendish Farms Ltd.***
frozen potato products

***Fine Food Investments***
frozen, par baked & self rise pizza, garlic fingers, pizza crusts, pizza doughballs & pizza kits

***Johnston's Homestyle Products Ltd.***
salads

## Seasonings, Herbs and Tea

***Abegweit Beans***
blended seasonings

***Afton Lea Farms***
tea

***All Season's Greens***
fine culinary herbs

***Embers Products Ltd.***
fresh garlic with molasses

***Essence of Thyme***
spice blends

***Montgomery Summer Savory***
summer savory

***Prince Edward Island Preserve Co. Ltd.***
blended loose teas

***Prince Edward Island Spice Merchants***
*gourmet spice blends, sea salt & beef and pork spice rub*

***Ryan's Farm***
summer savory

## Snack Foods

***Small Fry Snack Food Inc.***
potato and corn snacks

## Vegetables (excl. potatoes & mushrooms)

***Abegweit Potatoes Ltd.***
turnips, onions & carrots.

***All Season's Greens***
lettuces, salad greens & gourmet vegetables

***Fodhla Station Produce***
onions

***Heritage Produce Inc.***
cabbage, rutabagas & onions.

***Highlander Produce***
various vegetables

***Indian River Farms Ltd.***
cabbage, onions, turnip & carrots

***Island Quality Vegetables Inc.***
cauliflower & broccoli

***Island Shipping Ltd.***
potatoes, rutabagas & onions

***J.B. Read Marketing Inc.***
onions, carrots, cauliflower & cabbage

***Maritime Potato Inc.***
rutabagas & onions

***McCain Produce***
onions

***McKenna Bros. (1989) Ltd.***
onions & rutabagas

***P.E.I. Vegetable Growers Co-operative***
carrots, cabbage, parsnip, rutabagas, & other vegetables

***Pierlot Family Farm Ltd.***
rutabagas, cabbage & carrots

***Queen Street Meat Market***
vegetables

***Red Isle Produce Co. Ltd.***
onions.

***Ryan's Farm***
parsnip

***Seaspray Farms Organic Co-operative***
broccoli, cauliflower, carrots, onions, parsnips, turnips, cabbage & soybeans

***Simmons Fruits & Vegetables***
yellow & green string beans, beats, carrots, peas, corn, cucumbers, tomatoes & swiss chard

***West Isle Enterprises Ltd.***
onions

## Vinaigrettes, Oils and Salad Dressing

***Atlantic Isle Gourmet Pasta Inc.***
herbal & fruit vinegars and oils

***Canadian Cold Water***
seafood infused, lobster, crab & scallop oils

***Essence of Thyme***
vinaigrettes & marinades

***Prince Edward Island Spice Merchants***
garlic and herb salad dressing & pasta toss

## Other

***Afton Lea Farms***
sunflower seed

***Choice Tobacco Inc.***
tobacco, and cigarettes

***Mahemigew Inc.***
peat moss and soil conditioner

***P.E.I. Quality Swine***

high health top quality swine genetics

***Vesey's Seeds Ltd.***
seed - flower & vegetable

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**ABEGWEIT BEANS**
12 Beech Street
Charlottetown, PE
C1A 5G5
Telephone: (902) 566-9232
Facsimile: (902) 566-2859
E-mail: cwalton@isn.net

Marketing contact
Colleen Walton

Type of firm
Processed products

Annual sales
Less than 100,000 $

Products
Blended seasonings and beans for preparation of vegetarian soups and stews- retail & bulk pack

Processing Facility
HACCP

Current markets Domestic:
P.E.I.; Nova Scotia; New Brunswick; Newfoundland

Target Markets
Canada - Ontario; National food Chains

Clientele
Retail; Restaurant

Brand Name
Abegweit Beans

Additional Information
The products are successful in natural and specialty food stores. Growth in the selection of natural foods in national supermarket chains makes this a market opportunity.

**ABEGWEIT POTATOES LTD.**
Route 1A
Pownal, PE
C0A 1Z0
Telephone: (902) 569-4711
Facsimile: (902) 569-3517

Marketing contact
Dwayne Coffin

Type of firm
Distributor/Broker

Annual sales
Greater than 1,000,000 $

Products
Potatoes - seed & tablestock; Turnips; Onions; Carrots

Processing facility Federally Registered

Current markets
Domestic:
International:
New Brunswick; Nova Scotia United States
Newfoundland; Ontario; Quebec

Clientele
Retail; Wholesaler; Broker; Food Service

Brand Name
Pride of the Isle

**ABEGWEIT PRODUCE LTD.**
Main Office
P.O. Box 28
Kinkora, PE
C0B 1N0
Telephone: (902) 887-2338
Facsimile: (902) 887-3132

Marketing contact
Leonard McCardle

Type of firm
Processed primary products

Annual sales
Less than 1,000,000 $

Products
Cereal seed; Forage seed;

Processing Facility
Federally Registered
HACCP

Current markets
Domestic: International:
P.E.I.; Nova Scotia; New Brunswick; United States; Holland
Ontario

Target Markets
Broader scope of the United States

Clientele
Retail

Brand Name
McCardle Bro's

Additional Information

Custom cleaning of cereal and forage seeds.
Contract productions of forage seeds.

**ACADIAN FISHERMEN'S CO-OP ASSOCIATION LTD.**
Abram's Village
R.R. # 3
Wellington, PE
C0B 2E0
Telephone: (902) 854-2675
Facsimile: (902) 854-2140
E-mail: acadian.coop@pei.sympatico.ca

Marketing contact
Jeff Malloy

Type of firm
Processed seafood products

Annual sales
Greater than 1,000,000 $

Products
Lobster; Crab - rock; Scallops; Herring; Clams - bar; Mackerel

Processing facility
Federally Registered
HACCP

Current markets
Domestic: International:
All provinces in Canada Europe; United States; Japan

Target market
China

Clientele
Food Service; Institutional; Retail; Broker; Manufacturers; Wholesalers

Brand name
Acadian Supreme

**AFTON LEA FARMS**
York, PE
C0A 1P0
Telephone: (902) 368-7333
Facsimile: (902) 368-3980
E-mail: veseys@veseys.com
Web site: www.veseys.co

Marketing contact
John Barrett

Type of firm
Processed products
Primary products

Annual sales
Less than 500,000 $

Products
Sunflower seed; Honeys; Mustards; Tea;

Current markets
Domestic: International:
All of Canada United States

Clientele
Retail; Wholesaler; Broker

Brand Name
Afton Lea Farms

**AGRA WEST FOODS LTD.**
Souris Food Park
P.O. Box 760
Souris, PE
C0A 2B0
Telephone: (902) 687-1400
Facsimile: (902) 687-1401
E-mail: agrawest@agrawest.com

Marketing contact
Bill Fitzpatrick

Type of firm
Processed products

Annual sales
Greater than 1,000,000 $ (anticipated)

Products
Potato granules (dehydrated)

Processing Facility
Federally Registered
HACCP
KOSHER

Current markets
Domestic: International:
Ontario; Quebec United States; Europe; Australia;
New Zealand; Pacific Rim;
South America

Clientele
Food Service; Institutional; Manufacturers

**AGRI STAR FARMS LTD.**
P.O. Box 70
Kensington, PE
C0B 1M0
Telephone: (902) 836-3824
Facsimile: (902) 836-4427
E-mail: lcousins@pei.sympatico.ca

Marketing contact
L. Cousins

Type of firm
Primary products

Annual sales
Greater than 1,000,000 $

Products
Potatoes - seed, tablestock & processing; Milling Wheat; and forages

Current markets
Domestic: International:
Nova Scotia; New Brunswick United States
Ontario; Quebec

Clientele
Wholesaler; Broker; Processors;

Brand Name
Seaview Farms

**ALLAN PRODUCE INC.**
R.R. # 1
York, PE
C0A 1P0
Telephone: (902) 672-2144
Facsimile: (902) 672-3192

Marketing contact
Don Allan

Type of firm
Primary products

Annual sales
Less than 500,000 $

Products
Potatoes - seed and tablestock

Processing Facility
Federally Registered

Current Markets
Domestic: International:
Ontario; Newfoundland; Quebec United States

Clientele
Brokers

**ALL SEASON'S GREENS**
P.O. Box 802
Kensington, PE
C0B 1M0
Telephone: (902) 886-2682
Facsimile: (902) 886-2682

Marketing contact
Karen Murchison

Type of firm
Primary products

Annual sales
Less than 1,000,000$

Products
Lettuces; salad greens; gourmet vegetables; fresh culinary herbs;

Current Markets
Domestic:
P.E.I.

Target Market
Atlantic Canada; Ontario; Quebec;
Eastern seaboard of the United States

Clientele
Food Service - High end Restaurants
Specialty Gourmet Food Shops

Additional Information
Processed and value added products to follow.
We are proud to be pesticide free.

**AMALGAMATED DAIRIES LTD.**
79 Water Street East
Summerside, PE
C1N 1A6
Telephone: (902) 888-5088
Facsimile: (902) 436-7609
E-mail: a.d.l@pei.sympatico.ca

Marketing contact
Ron Dehmel

Type of firm
Processed products

Annual sales
Greater than 1,000,000 $

Products
Butters; Cheese; Ice Cream; Milk - condensed and evaporated

Processing Facility
Federally Registered

Current markets
Domestic: International:
All of Canada United States; Europe

Clientele
Food Service; Retail; Institutional; Manufacturers; Wholesalers; Brokers

Brand Names
ADL
Perfection

**ATLANTIC AQUA FARMS INC.**
R.R. # 2
Vernon Bridge, PE
C0A 2E0
Telephone: (902) 651-2563
Facsimile: (902) 651-2513

Marketing contact
Brian Fortune

Type of firm
Processed products

Annual sales
Greater than 1,000,000 $

Products
Mussels - rope cultivated; Oysters - cultivated

Processing facility
Federally Registered
HACCP

Current markets
Domestic: International:
All provinces in Canada United States; Europe;

Clientele
Food Service; Retail; Wholesalers

Brand name
Canadian Cove

**ATLANTIC FISH SPECIALTIES LTD.**
17 Walker Drive
Parkdale, PE
C1A 8S5
Telephone: (902) 894-7005
Facsimile: (902) 566-3546
Web site: www.truenorthsalmon.com

Marketing contacts
Jim Dunphy
Andrea Reeves

Type of firm
Processed products

Annual sales
Greater than 1,000,000 $

Products
Herring; Mackerel; Salmon - atlantic, chum, coho, king & sockeye;
Trout - rainbow

Processing facility
Federally Registered

Current markets
Domestic: International:
All provinces in Canada United States; Mexico

Clientele
Food Service; Retail; Wholesalers; Institutional; Broker

Brand names
A.F.S.
True North
Naktu

**ATLANTIC ISLE GOURMET PASTA INC.**
310 Grafton Street
P.O. Box 2912
Charlottetown, PE
C1A 8C5
Telephone: (902) 566-5009
Facsimile: (902) 628-1914
E-mal: denise_pasta@hotmail.com
Web site: atlanticislegourmet.com

Marketing contact
Denise Arsenault

Type of firm
Processed products

Annual sales
Less than 1,000,000 $

Products
Fresh Pasta; Specialty sauces; Fresh egg rolls; Specialty breads; Herbal and Fruit vinegars, oils, and jellies

Current markets
Domestic:
P.E.I.; New Brunswick

Clientele
Food Service; Retail

**ATLANTIC MUSSEL GROWERS CORP. LTD.**
Point Pleasant, R.R. # 1
P.O. Box 70
Murray River, PE
C0A 1W0
Telephone: (902) 962-3089
Facsimile: (902) 962-3741
E-mail: info@atlanticmusselgrowers.pe.ca
Web site: www.atlanticmusselgrowers.pe.ca

Marketing contact
John Sullivan - CEO

Type of firm
Processed products

Annual sales
Greater than 1,000,000 $

Products
Mussels - rope cultivated (fresh & frozen)

Processing facility
Federally Registered
HACCP

Current markets
Domestic: International:
All provinces in Canada United States; Holland; Belgium

Target Markets
France and England

Clientele
Retail; Wholesalers; Broker

Brand name
Island Blue

Additional Information
Looking for world-wide distribution of frozen mussels.

**BEACH POINT FISHERMEN'S CO-OP ASSOCIATION LTD.**
Beach Point, P.O. Box 94
Murray Harbour, PE
C0A 1V0
Telephone: (902) 962-2757
Facsimile: (902) 962-3759

Marketing contact
Kent Bushey

Type of firm
Processed products

Annual sales
Less than 1,000,000 $

Products
Herring; Mackerel; Clams - bar; Cod; Crab - rock; Dogfish; Flounder; Hake; Lobster; Ocean Quahaugs; Scallops

Processing facility
Federally Registered
HACCP

Current markets
Domestic: International:
All provinces in Canada United States; Japan; United Kingdom

Clientele
Food Service; Retail; Wholesalers; Institutional; Broker

Brand names
Beach Point
Private Label

**BEINN MARA APIARIES**

P.O. Box 282
Charlottetown, PE
C1A 7K4
Telephone: (902) 569-2710 & after hours (902) 569-2422
Facsimile: (902) 569-2727

Marketing contact
Percy Simmonds

Type of firm
Processed products

Annual sales
Less than 100,000 $

Product
Honey

Processing Facility
Federally Registered

Current markets
Domestic:
Prince Edward Island.

Clientele
Food Service; Retail

Brand Name
Simmonds

**BELLE RIVER ENTERPRISES LTD.**
Belle River, PE
C0A 1B0
Telephone: (902) 962-2248 or (902) 659-2807
Facsimile: (902) 962-4276

Marketing contact
Dean Hancock

Type of firm
Processed products

Annual sales
Greater than 1,000,000 $

Products
Crab - rock

Processing facility
Federally Registered
HACCP

Current markets
Domestic: International:
Alberta; British Columbia; United States; United Kingdom
Manitoba

Clientele

Food Service; Retail; Institutional

Brand name
Belle River

**BOO BOOS HONEY**
R.R. # 6
Kensington, PE
C0B 1M0
Telephone: (902) 836-5180
Facsimile: (902) 836-5183

Marketing contact
Al Picketts

Type of firm
Processed products

Annual sales
Less than 100,000 $

Products
Specialty Honey; Honey mustards - German style & hot honey

Processing Facility
Federally Registered

Current markets
Domestic:
Prince Edward Island

Clientele
Retail; Gift shops; Grocery Stores

Brand Name
Boo Boos Honey

Additional Information
100% Prince Edward Island Honey.
Source Name Specialty Honey.
Also provide pollination services.

**BURLEIGH BROTHERS SEAFOOD LTD.**
P.O. Box 11
Ellerslie, PE
C0B 1J0
Teiephone: (902) 831-2349
Facsimile: (902) 831-3072
E-mail: burleigh@auracom.com
Web site: www.burleigh.pe.ca

Marketing contact
Roger Burleigh

Type of firm
Buyer and Seller

Annual sales
Greater than 1,000,000 $

Products
Clams - soft-shell; Mussels; Oysters; Quahaugs; Arctic Char;
Trout; Smelts

Processing facility
Federally Registered
HACCP

Current markets
Domestic: International:
All provinces in Canada except United States
Saskatchewan

Clientele
Food Service - supermarkets; Wholesalers; Distributors

Brand names
Green Gables
Uncle Willy's

**CANADIAN COLD WATER INC.**
P.O. Box 297
Summerside, PE
C1N 4Y8
Telephone: (902) 887-2599
Facsimile: (902) 887-2839
E-mail: coldwater@seafoodoils.com
Web site: www.seafoodoils.com

Marketing contacts
Michael Gaudet
Gailene Murphy

Type of firm
Processed products

Annual sales
Less than 1,000,000 $

Products
Seafood Infused Oils; Lobster oil; Crab oil; Scallop Oil;

Processing facility
Federally Registered
HACCP

Current markets
Domestic: International:
P.E.I.; New Brunswick; Nova Scotia; United States
Ontario; British Columbia; Manitoba; Alberta

Target Markets
Japan and Europe

Clientele
Retail; Wholesaler; Broker; Food Service

Brand Name
Canadian Cold Water

Additional Information
Other oils to follow

**CARDIGAN FEED SERVICES LTD.**
Cardigan, PE
C0A 1G0
Telephone: (902) 583-2055
Facsimile: (902) 583-3159

Marketing contact
Mary Van Den Broek - Grant

Type of firm
Processed products

Annual sales
Greater than 1,000,000 $

Products
Feed; Seed grain; Forage seeds; Pet chows; Oats

Processing Facility
Federally Registered

Current markets
Domestic:
Nova Scotia; P.E.I.

Clientele
Farmers

Brand Names
Purina
Terra

**CARR'S LOBSTER POUND LTD.**
Stanley Bridge, R.R. # 1
Breadalbane, PE
C0A 1E0
Telephone: (902) 886-2716
Facsimile: (902) 886-2824

Marketing contact
Phyllis Carr

Type of firm
Processed products

Annual sales
Less than 500,000 $

Products
Clams - soft-shell; Mussels; Oysters; Quahaugs; Lobster; Scallops; Fresh fish

Processing facility
Federally Registered
HACCP

Current markets
Domestic: International:
All provinces in Canada United States

Clientele
Retail; Wholesaler

Brand names
Malpeque Oysters
Island Blue Mussels

**CASA BARRA**
R.R. # 1
O'Leary, PE
C0B 1V0
Telephone: (902) 859-3164

Marketing contact
Lorne MacNeil

Type of firm
Processed products

Annual sales
Less than 500,000 $

Products
Eggs; Milk

Processing Facility
Federally Registered

Current markets
Domestic:
P.E.I.; Ontario; Quebec;

Clientele
Retail; Institutional

Brand Name
Casa Barra Farms

**CAVENDISH FARMS LTD.**
P.O. Box 3500
Summerside, PE
C1N 5J5
Telephone: (902) 836-5555
Facsimile: (902) 836-3299
Web site: www.cavendishfarms.com

Marketing contact
Steven Buckler

Type of firm
Processed products

Annual sales
Greater than 1,000,000 $

Products
Potato products

Processing Facility
Federally Registered
HACCP
ISO9000
KOSHER
HALAL

Current markets
Domestic: International:
All of Canada United States; South America; Australia; Asia

Clientele
Retail; Food Service

Brand Names
Cavendish
Scotch Maid
Double R
County Fair
Cavendish Select

**CHING BROS. INC.**
R.R. # 2
Souris, PE
C0A 2B0
Telephone: (902) 357-2964 or (902) 357-2925
Facsimile: (902) 357-2040

Marketing contacts
Edward Ching
Richard Ching

Type of firm
Primary products

Annual sales
Greater than 1,000,000 $

Products
Potatoes - tablestock & processing; Barley

Processing Facility
Federally Registered

Current markets
Domestic: International:
Nova Scotia; New Brunswick; Untied States
Quebec; Ontario

Clientele
Manufacturers; Export Dealers; Processors;

Brand Name
Ching Bros. Inc.

**CHOICE TOBACCO INC.**

R.R. # 4
Montague, PE
C0A 1R0
Telephone: (902) 838-2456
Facsimile: (902) 838-2363
Web site: www.peisland.com/choice/tobacco.htm

Marketing contact
Joseph Spriet

Type of firm
Primary products
Processed products
Distributor/Broker

Annual sales
Greater than 1,000,000 $

Products
Tobacco; Cigarettes

Processing Facility
Federally Registered

Current markets
Domestic: International:
All of Canada United States

Target Market
Russia

Clientele
Wholesaler; Broker

**CULLIGAN WATER**
6 Walker Drive
Charlottetown, PE
C1A 8S6
Telephone: (902) 566-3555
Facsimile: (902) 566-4584
E-mail: erice@auracom.com

Marketing contact
Eric Ellsworth

Type of firm
Processed products

Annual sales
Less than 500,000 $

Products
Bottled Water - 18.9L, 10L and 11L
Fine range of water treatment equipment & services.

Current markets
Domestic:

P.E.I.; New Brunswick

Clientele
Wholesaler; Retail; Residential; Commercial and Institutional;

Brand Name
Culligan

Additional information
Culligan Water Treatment has been in the business of providing water treatment equipment to deal with problem water for both commercial and residential applications for over 60 years.
The bottled water division provides a reverse osmosis (R.O.) process that gives you 98% pure water.

**DAWSON PRODUCE LTD.**
R.R. # 1
Borden, PE
C0B 1X0
Telephone: (902) 855-2890
Facsimile: (902) 855-3130

Marketing contacts
David Dawson
Paul Dawson

Type of firm
Primary products
Distributor/Broker

Annual sales
Greater than 1,000,000 $

Products
Potatoes - tablestock

Processing Facility
Federally Registered

Current markets
Domestic:
P.E.I.; New Brunswick; Nova Scotia

Clientele
Retail; Food Service; Wholesaler

Brand Names
Dawson Produce Ltd.
3-D Farms

Additional Information
Tablestock potatoes come in all ranges: 5, 10, 20, 50 lb bags & count boxes

**DEWAR & NELSON**
R.R. # 5
Montague, PE
C0A 1R0
Telephone: (902) 838-4541

Marketing contact
Preston Dewar

Type of firm
Primary products

Annual sales
Less than 1,000,000 $

Products
Potatoes - seed and tablestock

Processing Facility
Federally Registered

Current markets
Domestic: International:
Newfoundland; Quebec; Ontario United States; Italy; Puerto Rico; Portugal

Target Markets
Venezuela and Mexico

Clientele
Wholesaler; Retail; Food Service; Institutional; Broker; Dealers

Brand Name
Brudenell River Brand Potatoes

Additional Information
Seed and Tablestock Potato Producers
Tablestock potatoes come in 50 lb bags

**DONALD LARSEN**
R.R. # 1
Borden, PE
C0B 1X0
Telephone: (902) 855-2326
Facsimile: (902) 437-6342

Marketing contact
Donald Larsen

Type of firm
Primary products

Annual sales
Less than 100,000 $

Products
Potatoes - seed and tablestock

Current markets
Domestic:

New Brunswick; Nova Scotia; Ontario

Clientele
Wholesaler; Broker

**DOVER FISH HATCHERY**
Dover, R.R. # 2
Murray River, PE
C0A 1W0
Telephone: (902) 962-3446
Facsimile: (902) 962-3446

Marketing contact
Leon Moyaert

Type of firm
Primary products

Annual sales
Less than 1,000,000 $

Products
Arctic Char; Trout - rainbow

Processing facility
Federally Registered
HACCP

Current markets
Domestic: International:
P.E.I.; New Brunswick; Ontario; United States
Nova Scotia; Newfoundland; Quebec

Clientele
Retail; Wholesaler; Broker

**EMBERS PRODUCTS LTD.**
P.O. Box 214
Summerside, PE
C1N 4Y8
Telephone: (902) 887-3056
Facsimile: (902) 887-2477

Marketing contacts
Rhysia Smith
Brian Smith

Type of firm
Specialty Sauces

Annual sales
Less than 1,000,000 $

Products
Blueberry syrup
Fresh garlic with molasses
Specialty sauces - cranberry and wild blueberry
Chocolate dessert sauces - with cranberries; with ginger; with coffee

Maple mustard - original; with dill and chardonnay; with raspberries; with cranberries; with parmesan and romano cheese

Processing Facility
HACCP pending as of date of publication

Current markets
Domestic:
All of Canada

Target Markets
Netherlands and the Eastern Seaboard of the United States

Clientele
Distributors; Retail;

Brand Name
Embers

Additional Information
Process private label products.
Private label for Atlantic seafood processors.

**ERIC C. ROBINSON INC.**
P.O. Box 1
Albany, PE
C0B 1A0
Telephone: (902) 437-6666
Facsimile: (902) 437-6200
E-mail: info@robinsons
Web site: www.robinsons.pe.ca

Marketing contact
Patrick J. McSweeney

Type of firm
Broker / Produce dealer

Annual sales
Greater than 1,000,000 $

Products
Potatoes - seed and tablestock

Processing Facility
Federally Registered

Current markets
Domestic: International:
P.E.I.; New Brunswick; Quebec United States; Caribbean;
Nova Scotia; Newfoundland; Ontario South America

Target Markets
Cuba; Mexico; Argentina; Brazil; Uruguay

Clientele
Wholesaler; Broker; Retail; Food Service; Manufacturer

Brand Names
Eric C. Robinson Inc.
Damsal Farms

**ESSENCE OF THYME**
743 Water Street
Summerside, PE
C1N 5W8
Telephone: (902) 888-2915
Facsimile: (902) 888-2914
E-mail: seasons@auracom.com
Web site: www.seasonsinthyme.com/essence.html

Marketing contacts
Stefan Czapalay
Allan Williams

Type of firm
Processed products

Annual sales
Less than 1,000,000 $

Products
Shelf stable chutneys: rhubarb, cranberry, and plum.
Shelf stable marinades: chef's style, shanghai, thai, and barbeque.
Spice Blends: mussel/seafood seasoning, dry steak rub, and roasted potato seasoning.
Shelf stable vinaigrettes: maple, raspberry - hazelnut, balsamic citrus, asian, cranberry pumpkinseed and blueberry walnut.

Processing Facility
Federally Registered

Current markets
Domestic: International:
P.E.I.; New Brunswick; Quebec; United States; Singapore
Nova Scotia; British Columbia;
Ontario

Target Market
Japan

Clientele
Retail; Food Service

**FINE FOOD INVESTMENTS**
P.O. Box 547
Charlottetown, PE
C1A 7L1
Telephone: (902) 658-2525
Facsimile: (902) 658-2899
E-mail: finefoodinvestment@pei.aibn.com

Marketing contact
Joy Hanley

Type of firm
Processed products

Annual sales
Greater than 1,000,000 $

Products
Pizza - frozen, par baked and self rise; Garlic fingers

Pizza - crusts, doughballs, & kits

Processing Facility
Federally Registered

Current markets
Domestic: International:
All provinces in Canada United States; New Zealand

Target Markets
Venezuela; Europe

Clientele
Retail; Food Service; Manufacturers

Brand Name
Little Christo's

**FODHLA STATION PRODUCE**
R.R. # 3
Belfast, PE
C0A 1A0
Telephone: (902) 659-2436
Facsimile: (902) 659-2486

Marketing contacts
Joe McCabe
Tim Lynch

Type of firm
Primary products

Annual sales
Less than 500,000 $

Products
Potatoes - tablestock; Onions;

Current markets
Domestic: International:
P.E.I.; New Brunswick; Nova Scotia; Puerto Rico; Venezuela; Bermuda;
Newfoundland Bahamas

Clientele
Wholesaler; Broker; Retail; Exporters

Brand Name
Fodhla Station Produce

**FULTON HAMILL LTD.**
R.R. # 2
Albany, PE
C0B 1A0
Telephone: (902) 437-6800
Facsimile: (902) 437-6008

Marketing contact
Fulton Hamill

Type of firm
Primary products
Distributor/Broker

Annual sales
Greater than 1,000,000 $

Products
Potatoes

Processing Facility
Federally Registered

Current markets
Domestic: International:
Newfoundland; Quebec; Ontario United States

Clientele
Wholesaler; Broker

**GAIL'S COUNTRY PANTRY**
P.O. Box 136
Kinkora, PE
C0B 1N0
Telephone: (902) 887-2877
Facsimile: (902) 887-3514

Marketing contact
Gail Marks

Type of firm
Processed products and sugar-free food products
Manufacturer

Annual sales
Less than 1,000,000 $

Products
Diabetic spreads
"Low sodium " gourmet tomato sauce with fresh vegetables and fine herbs

Processing Facility
Federally Registered
HACCP

Current markets
Domestic:
P.E.I.; Nova Scotia; New Brunswick

Clientele
Retail; Food Service; Wholesaler; Health Food Stores; Grocery Stores

Additional Information
"Living the Sweet Life...Without Sugar"
Ability to sell all across Canada. UPC Codes on all labels.
Diabetes Association Food Choice Value Symbols on all products, and Nutritional Evaluation shown.

**GARDEN PROVINCE MEATS INC.**

6 MacAleer Drive
P.O. Box 670
Charlottetown, PE
C1A 7L6
Telephone: (902) 566-5211
Facsimile: (902) 566-5694
E-mail: gpinc@itas.net

Marketing contact
Larry Welton

Type of firm
Primary products

Annual sales
Greater than 1,000,000 $

Products
Pork & Beef cuts - fresh & frozen; Sausage - fresh & frozen;
Bacon - package sliced & bulk

Processing Facility
Federally Registered
HACCP

Current markets
Domestic: International:
New Brunswick; Nova Scotia; United States; Hong Kong; Russia;
Newfoundland; Ontario; Quebec Japan; China; Puerto Rico

Clientele
Wholesaler; Retail; Institutional; Food Service; Manufacturers; Broker

Brand Name
Garden Province Meats

**GERRIT VISSER & SONS (1991) INC.**
Orwell Cove
Post Office Vernon, PE
C0A 2E0
Telephone: (902) 651-2226
Facsimile: (902) 651-2358

Marketing contacts
Gerrit Visser
William Visser

Type of firm
Primary products

Annual sales
Greater than 1,000,000 $

Products
Potatoes - seed and tablestock

Processing Facility
Federally Registered

Current markets
Domestic: International:
P.E.I.; Nova Scotia; Newfoundland; United States
Ontario

Clientele
Wholesaler; Broker

Brand Name
Gerrit Visser & Sons

**GREEN BROTHERS**
R.R. # 3
Summerside, PE
C1N 4J9
Telephone: (902) 887-2380
Facsimile: (902) 887-2380

Marketing contact
Chris Green

Type of firm
Primary products

Annual sales
Less than 1,000,000 $

Products
Potatoes - all types; Barley

Current markets
Domestic:
New Brunswick

Clientele
Wholesaler

Brand Name
Green Brothers

**HAYDEN PRODUCE INC.**
R.R. # 3
Vernon Bridge, PE
C0A 2E0
Telephone: (902) 651-2260
Facsimile: (902) 651-2974

Marketing contacts
Bill Hayden
Jason Hayden

Type of firm
Primary products

Annual sales
Greater than 1,000,000 $

Products

Potatoes - tablestock

Processing Facility
Federally Registered

Current markets
Domestic: International:
Newfoundland; Nova Scotia; United States
Ontario; Quebec

Clientele
Wholesalers; Broker

Brand Name
Hayden

**HEALTH MILK COMPANY LTD.**
Hunter River, PE
C0A 1N0
Telephone: (902) 964-2470
Facsimile: (902) 964-3343

Marketing contact
Barry Romaine, General Manager

Type of firm
Processed products

Annual sales
Greater than 1,000,000 $

Products
Dairy and juice products

Current markets
Domestic:
P.E.I.; New Brunswick; Nova Scotia

Clientele
Retail; Food Service; Institutional; Wholesaler

Brand Names
Tropicana
Farmers
Elmers
Health

**HEATHER'S PROVISIONS**
307 University Avenue
Charlottetown, PE
C1A 4M5
Telephone: (902) 628-1188
Facsimile: (902) 566-2407

Marketing contacts
Heather Martin
Melanie MacDonald

Type of firm
Processed products

Annual sales
Less than 100,000 $

Products
Fudge - various flavours; Fudge Sauces; Relish; Chutney; Gourmet Dry Mixes

Current markets
Domestic: International:
P.E.I.; New Brunswick; Ontario United States

Target Markets
Nova Scotia and the New England States of the United States

Clientele
Retail

Brand Name
Heather's Provisions

**HERITAGE PRODUCE INC.**
P.O. Box 160
Borden, PE
C0B 1X0
Telephone: (902) 437-6667
Facsimile: (902) 437-6668
E-mail: heritage@pei.sympatico.ca

Marketing contact
Alan MacDonald

Type of firm
Buying Dealer

Annual sales
Greater than 1,000,000 $

Products
Potatoes; Cabbage; Rutabagas; Onions

Current markets
Domestic: International:
P.E.I.; New Brunswick; Nova Scotia; United States
Newfoundland; Quebec; Ontario

Target Market
United States - broader scope

Clientele
Retail; Food Service; Institutional; Manufacturers; Wholesaler; Broker; Growers

Brand Name
Heritage

Additional Information
Handle potatoes from all Eastern North American potato growers, such as Florida, Virginia, North Carolina, Ontario and Quebec.

Heritage Produce Inc. is a year round shipper.

**HIDDEN VALLEY CHARR LTD.**
Brookvale R.R. # 2
North Wiltshire, PE
C0A 1Y0
Telephone: (902) 658-2090
Facsimile: (902) 658-2154

Marketing contact
Sandy Milton

Type of firm
Aquaculture

Annual sales
Greater than 1,000,000 $

Products
Arctic Char

Processing facility
Federally Registered
HACCP

Current markets
Domestic: International:
Ontario; Nova Scotia United States

Target Market
United States - broader scope

Clientele
Retail; Broker

**HIGHLANDER PRODUCE**
40 Charlotte Drive
Charlottetown, PE
C1A 2N7
Telephone: (902) 892-8879
Facsimile: (902) 892-8879

Marketing contact
Roger MacDonald

Type of firm
Primary products
Wholesaler/Broker

Annual sales
Greater than 1,000,000 $

Products
Fruits and Vegetables

Processing facility
Federally Registered

Current markets
Domestic:
P.E.I.; Nova Scotia; Newfoundland

Clientele
Retail; Food Service; Institutional; Manufacturers; Wholesalers; Broker

**HZPC AMERICAS CORP.**
65 Watts Avenue
Charlottetown, PE
C1E 2B7
Telephone: (902) 892-2004
Facsimile: (902) 892-0321
Web site: www.hettema.nl/

Marketing contact
Don Northcott

Type of firm
Distributor/Broker

Annual sales
Less than 1,000,000 $

Products
Potatoes - patent varieties of seed

Current markets
Domestic: International:
New Brunswick; Nova Scotia; South America; Central America;
Quebec; Ontario; Alberta Europe

Target Market
South East Asia; Middle East

Clientele
Broker

**INDIAN RIVER FARMS LTD.**
P.O. Box 2667
Charlottetown, PE
C1A 8C3
Telephone: (902) 368-3737
Facsimile: (902) 629-4339

Marketing contacts
Brian Morrison
David Keedwell
Mary Jean Irving

Type of firm
Distributor/Broker

Annual sales
Greater than 1,000,000 $

Products
Potatoes; Cabbage; Onions; Turnips; Carrots; Apples; Saltfish; Bottled water

Processing Facility
Federally Registered

Current markets
Domestic: International:
P.E.I.; New Brunswick; Nova Scotia; South America; Central America;
Newfoundland; Quebec; Ontario Europe; United States; Caribbean

Clientele
Broker; Retail; Food Service; Institutional; Wholesaler

Brand Name
Indian River Farms

**ISLAND BEAN**
R.R. # 1
Montague, PE
C0A 1R0
Telephone: (902) 838-5088
Facsimile: (902) 838-3737
E-mail: pbinns@pei.sympatico.ca

Marketing contact
Carol Binns

Type of firm
Processed products
Primary products

Annual Sales
Less than 1,000,000

Products
Yellow eye beans; white pea beans; pinto beans; black turtle beans;
Kidney beans - dark red & light red;

Current markets
Domestic: International:
P.E.I.; Nova Scotia; New Brunswick; United States
Newfoundland

Brand Name
Island Bean

**ISLAND MEAT PACKERS**
R.R. # 10
Winsloe, PE
C1E 1Z4
Telephone: (902) 964-2222
Facsimile: (902) 964-2444

Marketing contact
Troy Yeo

Type of firm
Processed products

Annual Sales

Less than 1,000,000

Products
Fresh and frozen meat products

Current markets
Domestic:
P.E.I.

Clientele
Food Service; Institutional; Wholesaler

Brand Name
Select Island Meats

**ISLAND QUALITY VEGETABLES**
R.R. # 1
Montague, PE
C0A 1R0
Telephone: (902) 838-5566
Facsimile: (902) 838-5522

Marketing contacts
Julius Patkai
Arnold Nabuurs

Type of firm
Processed products

Products
Cauliflower; Broccoli

Processing Facility
Federally Registered

Current markets
Domestic: International:
Quebec, Ontario United States

Target Markets
Canada and the United States

Clientele
Manufacturers

**ISLAND ROOT COMPANY**
R.R. # 1
Montague, PE
C0A 1R0
Telephone: (902) 962-3613
Facsimile: (902) 962-3613

Marketing contact
Julius Patkai

Type of firm
Grower / processed products
Distributor / Broker

Product
Bottled Ginseng Capsule

Current markets
Domestic:
P.E.I.; Quebec

Target Markets
The New England States of the United States

Clientele
Retail

Brand Name
Island Root Comp.

**ISLAND SHIPPING LTD.**
P.O. Box 70
Cardigan, PE
C0A 1G0
Telephone: (902) 583-2951
Facsimile: (902) 583-2891
E-mail: mckenna.bros@pei.sympatico.ca

Marketing contacts
Peter McKenna
John McKenna

Type of firm
Exporter

Annual sales
Greater than 1,000,000 $

Products
Potatoes - seed and tablestock; Rutabagas; Onions

Processing Facility
Federally Registered

Current markets
International:
South America; Caribbean; Mexico; Central America; Europe;
North Africa

Clientele
Retail; Wholesaler; Broker

Brand Name
P.E.I. Brand

**J.A. CUMMINGS**
R.R. # 10
Winsloe, PE
C1E 1Z4
Telephone: (902) 368-2486
Facsimile: (902) 894-5874
E-mail: jacummings@pei.sympatico.ca

Marketing contact
Allister Cummings

Type of firm
Primary products

Annual sales
Less than 500,000 $

Products
Potatoes - seed and tablestock

Current markets
Domestic:
Newfoundland; Quebec; Ontario

Clientele
Wholesaler

Brand Name
J.A. Cummings

**JASPER WYMAN AND SON, CANADA INC.**
P.O. Box 205
Morell, PE
C0A 1S0
Telephone: (902) 961-3330
Facsimile: (902) 961-5610
Web site: www.wymans.com

Marketing contact
Reg Trainer

Type of firm
Processed products

Annual sales
Greater than 1,000,000 $

Products
IQF frozen wild blueberries; cranberries; raspberries; strawberries

Processing Facility
Federally Registered
KOSHER

Current markets
Domestic: International:
Nova Scotia; Ontario Germany; France; United Kingdom; Japan; Israel; Italy; Belgium

Clientele
Food Service; Institutional; Manufacturers

Brand Names
Prince Edward Wild blueberry Co.
Jasper Wyman and Son Canada
Anne of Green Gables

**J.B. READ MARKETING INC.**
493 York Point Road
Cornwall, PE
C0A 1H0
Telephone: (902) 628-8106
Facsimile: (902) 628-8802

Marketing contact
Jim Read

Type of firm
Exporter

Annual sales
Greater than 1,000,000 $

Products
Potatoes; Onions; Carrots; Cabbage; Cauliflower;
Seafood - cod, pollock, herring - smoked

Processing Facility
Federally Registered

Current markets
International:
Puerto Rico; Trinidad; Dominican Republic;

Clientele
Retail; Food Service

**JOHNSTON'S HOMESTYLE PRODUCTS LTD.**
12 Second Street
P.O. Box 1736
West Royalty, PE
C1A 7J6
Telephone: (902) 629-1300
Facsimile: (902) 368-1776
E-mail: mjohn@pei.sympatico.ca

Marketing contact
Randy Johnston

Type of firm
Processed products

Annual sales
Greater than 1,000,000 $

Products
Salads

Processing Facility
Federally Registered
HACCP

Current markets
Domestic:
P.E.I.; New Brunswick; Nova Scotia; Newfoundland; Quebec; Ontario

Clientele
Retail; Food Service; Institutional

Brand Name
Johnston's

**KENNIE MACWILLIAMS SEAFOODS LTD.**
197 Mason Road
Stratford, PE
C1A 7J4
Telephone: (902) 676-2226
Facsimile: (902) 676-2280

Marketing contact
Kennie MacWilliams

Type of firm
Processed fish products

Annual sales
Greater than 1,000,000 $

Products
Clams - soft-shell; Oysters; Quahaugs

Processing facility
Federally Registered

Current markets
Domestic: International:
P.E.I.; New Brunswick; Nova Scotia; United States
Quebec; Ontario; British Columbia;
Alberta

Clientele
Retail; Food Service; Wholesaler

**L. & C. FISHERIES**
French River, R.R. # 2
Kensington, PE
C0B 1M0
Telephone: (902) 886-2770
Facsimile: (902) 886-3003

Marketing contacts
Lauretta Jollimore
Calvin Jollimore

Type of firm
Processed products

Annual sales
Greater than 1,000,000 $

Products
Clams - soft-shell; Clams - bar; Oysters; Quahaugs; Cod; Mackerel; Hake; Herring; Lobster; Eels; Flounder; Mussels; Scallops; Smelts; Sole

Processing facility
Federally Registered
HACCP

Current markets
Domestic: International:
New Brunswick; Nova Scotia; United States
Quebec; Ontario

Clientele
Food Service; Wholesaler

Brand Names
Green Gables Mussels
Burleigh Bros. Mussels & Oysters

**LESTER CRAIG**
R.R. # 1 North Tryon
Albany, PE
C0B 1A0
Telephone: (902) 855-2033
Facsimile: (902) 855-2033

Marketing contact
Lester Craig

Type of firm
Primary products

Annual sales
Less than 500,000 $

Products
Potatoes - seed and tablestock

Processing Facility
Federally Registered

Current markets
Domestic: International:
Nova Scotia; New Brunswick United States
Newfoundland; Ontario; Quebec

Clientele
Wholesaler; Retail; Brokers

Brand Name
Lester Craig

**LEWIS POTATO PACKERS LTD.**
Box 70
York, PE
C0A 1P0
Telephone: (902) 629-1235
Facsimile: (902) 629-1236

Marketing contacts
Ira Lewis

Scott Lewis

Type of firm
Primary products

Annual sales
Greater than 1,000,000 $

Products
Potatoes - seed and tablestock

Processing Facility
Federally Registered

Current markets
Domestic: International:
New Brunswick; Nova Scotia United States
Newfoundland; Quebec; Ontario

Clientele
Broker; Wholesaler

Brand Name
Lewis Potato Packers

Additional Information:
"55 Years of Satisfied Customers"

**LILY POND FARMS LTD.**
R.R. # 1 Bear River
Souris, PE
C0B 2B0
Telephone: (902) 687-3837
Facsimile: (902) 687-3831

Marketing contacts
Kevin MacIsaac
Blair MacIsaac

Type of firm
Primary products

Annual sales
Less than 1,000,000 $

Products
Potatoes - tablestock and processed

Current markets
Domestic:
P.E.I.; New Brunswick; Quebec; Newfoundland; Ontario

Clientele
Broker; Wholesaler; Retail; Food Service; Institutional; Manufacturers

**LINKLETTER FARMS LTD.**
250 Glenn Drive
Summerside, PE

C1N 5N2
Telephone: (902) 888-5465
Facsimile: (902) 436-1520
E-mail: farm@linkfarm.com
Web site: www.linkfarm.com

Marketing contact
Gary Linkletter

Type of firm
Primary products

Annual sales
Greater than 1,000,000 $

Products
Potatoes - seed and tablestock

Processing Facility
Federally Registered

Current markets
Domestic: International:
New Brunswick; Nova Scotia; United States
Ontario

Clientele
Broker; Wholesaler; Retail

Brand Names
Link
Carr

Additional Information
Pack washed potatoes in 5, 10, and 20 lb poly bags, often mastered in boxes. We also produce count boxed potatoes. We are independently inspected for food safety by the American Institute of Bakers (AIB).

**LINWOOD FARMS**
301 East Drive
Summerside, PE
C1N 5A6
Telephone: (902) 436-5915
Fax: (902) 436-5915
E-mail: ryeo@auracom.com

Marketing contact
Ralph Yeo

Type of firm
Primary products

Annual sales
Less than 500,000 $

Products
Potatoes - seed; Strawberries

Processing Facility
Federally Registered

Current markets
Domestic: International:
P.E.I.; New Brunswick Costa Rica; Uruguay; Thailand

Clientele
Broker; Farmers

Brand Name
Linwood Farms

**LOUIS MCISAAC**
R.R. # 2
Cornwall, PE
C0A 1H0
Telephone: (902) 675-2558
Facsimile: (902) 675-2108

Marketing contact
Louis McIsaac

Type of firm
Primary products
Buyer & Seller

Annual sales
Less than 500,000 $

Products
Potatoes - seed and tablestock

Current markets
Domestic:
Newfoundland; Ontario

Target Market
United States

Clientele
Wholesaler; Broker

Brand Name
Louis McIsaac

**LYNDEN ELLIS PRODUCE**
P.O. Box 55
Tyne Valley, PE
C0B 2C0
Telephone: (902) 831-2737 or (902) 831-2345
Facsimile. (902) 831-3357

Marketing contact
Lynden Ellis

Type of firm
Primary products

Annual sales
Greater than $1,000,000

Products
Potatoes - seed and tablestock (various varieties)

Processing Facility
Federally Registered

Current markets
Domestic: International:
P.E.I.; New Brunswick; Nova Scotia United States
Newfoundland; Ontario; Quebec

Target Markets
Eastern seaboard of the United States

Clientele
Wholesaler; Broker

Brand Names
Lynden Ellis Produce
Tyne Valley Taters

**MACKINNON'S LOBSTER POUND LTD.**
Charlottetown Waterfront
P.O. Box 2367
Charlottetown, PE
C1A 8C1
Telephone: (902) 894-9311 or (902) 892-7601
Facsimile: (902) 892-7601

Marketing contacts
Jim Larkin
Joe Larkin

Type of firm
Primary products
Processed products

Annual sales
Less than 500,000 $

Products
Oysters; Lobster; Mussels; Scallops: Salmon; Halibut; Clams; Hake fillets;
Trout; Crab - snow;

Processing facility
Federally Registered
HACCP

Current markets
Domestic: International:
All provinces in Canada United States

Clientele
Wholesaler; Retail

***MAHEMIGEW INC.***
P.O. Box 142
Lennox Island, PE
C0B 1P0
Telephone: (902) 831-2303
Facsimile: (902) 831-3302
E-mail: mahemige@auracom.com
Web site: www.auracom.com/~mahemige/

Marketing contact
Don Bernard

Type of firm
Primary products

Annual sales
Less than 1,000,000 $

Products
Peat Moss; Micmac soil condition

Processing Facility
Federally Registered

Current markets
Domestic: International:
P.E.I. Japan; Europe

Target Market
United States

Clientele
Wholesalers

Brand Names
Micmac soil conditioner
Mahemigew Peat Moss

**MAPLE FARMS**
R.R. # 2
Box 186
Lower Montague, PE
C0A 1R0
Telephone: (902) 838-4221
Facsimile: (902) 838-5069

Marketing contact
Billy Hicken

Type of firm
Processed products

Annual sales
Less than 100,000 $

Products
Eggs

Processing Facility

Federally Registered

Current markets
Domestic:
P.E.I.; Quebec

Clientele
Retail; Food Service

Brand Names
Maple Farm Eggs Ltd.
Sobey's & IGA brands

**MARINER SEAFOOD INC.**
P.O. Box 610
Montague, PE
C0A 1R0
Telephone: (902) 838-2481
Facsimile: (902) 838-3735

Marketing contact
Mark Bonnell

Type of firm
Processed products

Annual sales
Greater than 1,000,000 $

Products
Lobster; Mussels; Scallops; Shrimp; Cod; Crab - rock; Hake; Herring; Sole

Processing facility
Federally Registered
HACCP

Current markets
Domestic: International:
All provinces in Canada United States; Japan; United Kingdom

Clientele
Institutional; Manufacturers; Broker

Brand Names
Mariner
Atlantic Sea

**MARITIME POTATO INC.**
191A Pope Road
Summerside, PE
C1N 5C6
Telephone: (902) 432-3010
Facsimile: (902) 432-3013
E-mail: kent.murray@pei.sympatico.ca

Marketing contact
Kent Murray

Type of firm
Distributor/Broker

Annual sales
Greater than 1,000,000 $

Products
Potatoes - seed and tablestock; Rutabagas; Onions;

Current markets
Domestic: International:
All of Canada United States; Mexico; South America; Europe; Far East; and Scandinavian countries;

Clientele
Retail; Food Service; Wholesale;

**MCCAIN PRODUCE**
P.O. Box 100
Borden, PE
C0B 1X0
Telephone: (902) 855-3110
Facsimile: (902) 855-3126
Web site: www.mccain.com

Marketing contact
Gordon Campbell

Type of firm
Primary products

Annual sales
Greater than 1,000,000 $

Products
Potatoes - fresh and seed; Onions

Processing Facility
Federally Registered

Current markets
International:
Venezuela; Guyana; Brazil; Dominican Republic; Jamaica; Italy; Norway;
Puerto Rico; Barbados

Clientele
Manufacturers; Broker

Brand Names
McCain
Sunset Farms
Saint John Valley

**MCKENNA BROS. (1989) LTD.**
P.O. Box 70
Cardigan, PE
C0A 1G0
Telephone: (902) 583-2951
Facsimile: (902) 583-2891
E-mail: mckenna.bros@pei.sympatico.ca

Marketing contacts
Peter McKenna
Shawn McKenna
Kevin McKenna
Eddie Curran

Type of firm
Shipper

Annual sales
Greater than 1,000,000 $

Products
Potatoes - seed and tablestock; Onions; Rutabagas

Processing Facility
Federally Registered

Current markets
Domestic: International:
All provinces in Canada United States

Clientele
Retail; Food Service

Brand Name
McKenna Bros.

**MEDALLION SMOKED SALMON CANADIAN SMOKED FISH (1994) INC.**
Ebenezer R.R. # 10
Winsloe, PE
C1E 1Z4
Telephone: (902) 964-3001
Facsimile: (902) 964-3058
E-mail: smokedsalmon@isn.net

Marketing contact
Kim Dormaar

Type of firm
Processor / Wholesaler / Retailer

Annual sales
Less than 1,000,000 $

Products
Smoked Fish: atlantic salmon; steelhead trout; eels; scallops; mussels; rainbow trout; salmon caviar.

Processing Facility
Federally Registered

Current markets
Domestic: International:
All Across Canada China; Japan; Europe

Clientele
Retail; Food Service; Wholesaler; Broker

Brand Names
Medallion brand smoked salmon

Additional Information
Hand Smoked in Prince Edward Island in European tradition.
Winner of American Tasting Institute Award of Excellence for the best smoked salmon in North America

**MID ISLE FARMS INC.**
P.O. Box 30
Albany, PE
C0B 1A0
Telephone: (902) 855-2155
Facsimile: (902) 855-2464

Marketing contacts
Rod Nicholson
Shane Turner
Wayne Thonpson

Type of firm
Primary products

Annual sales
Greater than 1,000,000 $

Products
Potatoes - all varieties

Processing Facility
Federally Registered

Current markets
Domestic: International:
New Brunswick; Nova Scotia; United States
Newfoundland; Ontario; Quebec

Clientele
Retail; Food Service; Institutional; Wholesaler; Broker

Brand Names
Island Gold
Emerald Isle

Additional Information
A.I.P.B. (America Institute of Potato Brokers) certified

**MONAGHAN FARMS**
R.R. # 6
Kensington, PE
C0B 1M0
Telephone: (902) 886-2046
Facsimile: (902) 886-3078
E-mail: curleys@pei.sympatico.ca

Marketing contact
Terry Curley

Type of firm

Primary products
Distributor/Broker

Annual sales
Greater than 1,000,000 $

Products
Potatoes - processing

Processing Facility
Federally Registered

Current markets
Domestic: International:
P.E.I.; Nova Scotia United States

Target Market
Caribbean Islands

Clientele
Food Service; Manufacturers; Broker

**MONEY'S MUSHROOMS LTD.**
P.O. Box 1388
Summerside, PE
C1N 4Y8
Telephone: (902) 887-3312
Facsimile: (902) 887-3256
Web site: www.moneys.com

Marketing contact
Randy Fisher

Type of firm
Primary products

Annual sales
Greater than 1,000,000 $

Products
Mushrooms - fresh, dried, pickled & canned

Current markets
Domestic:
P.E.I.; New Brunswick; Nova Scotia

Clientele
Retail; Wholesaler; Food Service

Brand Name
Money's

**MONTAGUE DAIRY LTD.**
P.O. Box 188
Montague, PE
C0A 1R0
Telephone: (902) 838-2402 or (902) 583-2631
Facsimile: (902) 583-3466

Marketing contact
Keith Myers

Type of firm
Processed products

Annual sales
Greater than 1,000,000 $

Products
Fluid milk products; Cream; Cheese - various varieties; Butter

Processing Facility
Federally Registered

Current markets
Domestic:
P.E.I.; Quebec

Clientele
Retail; Food Service; Institutional; Wholesaler; Manufacturers

Brand Names
Montague Dairy Ltd.
Island Pride
Federal Butter
Heather Butter

**MONTGOMERY SUMMER SAVORY**
R.R. # 2
Kensington, PE
C0B 1M0
Telephone: (902) 886-2840
Facsimile: (902) 887-2400

Marketing contact
Doris Montgomery

Type of firm
Primary products

Annual sales
Less than 100,000 $

Products
Herb - summer savory

Current markets
Domestic: International:
P.E.I.; Nova Scotia; New Brunswick United States - privately

Clientele
Retail; Wholesaler

Brand Name
Montgomery Summer Savory

**MORNING STAR FISHERIES LTD.**

P.O. Box 36
Crapaud, PE
C0A 1J0
Telephone: (902) 658-2361
Facsimile: (902) 658-2235

Marketing contact
Kevin Harfield

Type of firm
Primary products
Semi-processed products

Annual sales
Greater than 1,000,000 $

Products
Oysters; Lobster; Mussels; Scallops

Processing facility
Federally Registered
HACCP
Registered for exportation to the European Union

Current markets
Domestic: International:
All provinces in Canada United States; Asia; Korea; Japan;
China; European Union; United Kingdom

Clientele
Food Service; Wholesaler; Retail; Institutional;
Manufacturers; Broker

Brand Name
Morning Star

Additional Information
A wholly owned subsidiary of Polar Foods International Ltd.

**MURPHY'S PRODUCE**
R.R. # 2
Port Borden, PE
C0B 1X0
Telephone: (902) 855-3159
Facsimile: (902) 855-3159

Marketing contact
G. Hughie Murphy

Type of firm
Processed products
Primary products

Annual sales
Less than 500,000 $

Products
Potatoes - seed and tablestock

Processing Facility
Federally Registered

Current markets
Domestic: International:
Nova Scotia; New Brunswick United States
Newfoundland; Quebec; Ontario

Target Market
United States - specific areas

Clientele
Retail; Wholesaler; Food Service; Institutional; Manufacturer; Broker

Brand Name
Murphy's Produce

Additional Information
"Quality Is Job One"

**MUTTART FARMS INC.**
R.R. # 1
Borden-Carleton, PE
C0B 1X0
Telephone: (902) 855-2300
Facsimile: (902) 855-2777

Marketing contacts
Lloyd F. Muttart
Ralph Muttart

Type of firm
Primary products

Annual sales
Less than 1,000,000 $

Products
Potatoes - seed and tablestock

Processing Facility
Federally Registered

Current markets
Domestic: International:
New Brunswick; Quebec; Ontario United States

Clientele
Wholesaler; Broker

**NEEN'S ISLAND PRESERVES**
R.R. # 2
Kensington, PE
C0B 1M0
Telephone: (902) 836-3796

Marketing contact
Arlene Simmons

Type of firm
Processed products

Annual sales
Less than 100,000 $

Products
Preserves - strawberry, raspberry, blueberry, plum & strawberry-rhubarb;
Cranberry Jelly

Current markets
Domestic:
P.E.I.

Clientele
Grocery chains and tourists attractions

Brand Name
Neen's Island Preserves

Additional Information
Mail Order Catalogue distributed internationally.
The preserves are gift packaged.

**O'LEARY FARMERS CO-OP ASSOCIATION LTD.**
P.O. Box 219
O'Leary, PE
C0B 1V0
Telephone: (902) 859-2717
Facsimile: (902) 859-1676

Marketing contact
Garth Smallman

Type of firm
Packing and shipping facility

Annual sales
Less than 1,000,000 $

Products
Potatoes - all varieties

Processing Facility
Federally Registered

Current markets
Domestic:
P.E.I.; Nova Scotia; New Brunswick; Newfoundland; Quebec; Ontario

Clientele
Wholesaler; Broker

Brand Name
Spud Island

Additional Information

Drybrush and washed potatoes come in 10, 20 & 50 lb bags.
Ship seed potatoes of all classes.

**O'LEARY POTATO PACKERS**
P.O. Box 220
O'Leary, PE
C0B 1V0
Telephone: (902) 859-2257
Facsimile: (902) 859-3120
Web site: www.olearypotato.com/

Marketing contacts
Orville Willis
Melanie Champion
Warren Ellis

Type of firm
Grade, packing and shipping facility

Annual sales
Greater than 1,000,000 $

Products
Potatoes - all varieties

Current markets
Domestic: International:
P.E.I.; Nova Scotia; Newfoundland; United States; Puerto Rico; Brazil
New Brunswick; Quebec; Ontario

Clientele
Wholesaler; Broker; Food Service

Brand Names
Treasure Island
Mill River
Horseshoe

**OMEGGA HOLDINGS**
100 Industrial Park Crescent
Summerside, PE
C1N 5N6
Telephone: (902) 888-eggs (3447)
Facsimile: (902) 888-3446

Marketing contact
Leith Murray

Type of firm
Egg grading station

Annual sales
Greater than 1,000,000 $

Products
Eggs

Processing Facility
Federally Registered

HACCP in process

Current markets
Domestic:
P.E.I.; Quebec

Clientele
Wholesaler; Broker; Food Service; Institutional;
Manufacturer; Retail

Brand Names
Omegga Holdings
Package under Sobeys and Atlantic Superstore brand names

Additional Information
Bulk pack for restaurants and institutions

**PALMER SEAFOOD**
R.R. # 2
Ellerslie, PE
C0B 1J0
Telephone: (902) 831-3263
Facsimile: (902) 831-3029

Marketing contact
Roger Palmer

Type of firm
Processed products
Buyer and shipper

Annual sales
Greater than 1,000,000 $

Products
Oysters; Mussels; Quahaugs; Clams - soft-shell; Scallops; Eels; Smelts

Processing facility
Federally Registered
HACCP

Current markets
Domestic: International:
P.E.I.; Nova Scotia; Ontario; Quebec United States

Target Market
United States - broader scope

Clientele
Wholesaler; Retail

**PAUL & COLIN MACAULAY**
R.R. # 2
Souris, PE
C0A 2B0
Telephone: (902) 687-2826
Facsimile: (902) 687-1286

Marketing contacts
Paul MacAulay
Colin MacAulay

Type of firm
Primary products

Annual sales
Less than 1,000,000 $

Products
Potatoes - seed and tablestock

Current markets
Domestic:
Quebec; Ontario

Clientele
Wholesalers; Broker

Brand Name
Paul & Colin MacAulay

**P.E.I. EMU CO-OP**
R.R. # 3
Belle River, PE
C0A 1B0
Telephone: (902) 659-2600
Facsimile: (902) 659-2700
E-mail: judson@isn.net

Marketing contact
Chris Judson - President

Type of firm
Processed products
Primary products

Annual sales
Less than 100,000 $

Products
Processed meats - Emu;
Retail cuts & processed products - emu jerkey & pepperoni sticks

Processing Facility
Federally Registered

Current markets
Domestic:
P.E.I.; Nova Scotia; New Brunswick; Quebec; Ontario; Newfoundland

Target Market
United States

Clientele
Food Service; Retail

Brand Name

EMU Kitchens

Additional Information
Involved in research and product development at the Food Technology Centre for Emus.

**P.E.I. GOURMET MUSHROOMS LTD.**
R.R. # 4 Fortune
Souris, PE
C0A 2B0
Telephone: (902) 687-3030
Facsimile: (902) 687-3700

Marketing contacts
Peter Peters
Chris Wakaluk - manager

Type of firm
Distributor/Broker
Fresh producer

Annual sales
Less than 1,000,000 $

Products
Exotic Mushrooms - shiisake-oyster

Target Markets
All of Canada and the United States

Clientele
Retail; Food Service; Institutional; Wholesaler;

Brand Name
P.E.I. Gourmet Mushrooms

Additional Information
Organic certification pending at time of printing.

**P.E.I. GRAIN ELEVATORS CORPORATION**
P.O. Box 250
Kensington, PE
C0B 1M0
Telephone: (902) 836-8927
Facsimile: (902) 836-8926

Marketing contact
Clive Drummond

Type of firm
Distributor/Broker

Annual sales
Greater than 1,000,000 $

Products
Animal feeds

Current markets

Domestic:
P.E.I.; Nova Scotia; New Brunswick; Newfoundland

Clientele
Broker; Manufacturer

Additional Information
Custom drying, custom roasting - heat treatment of grains, and custom trucking

**P.E.I. MUSSEL KING INC.**
P.O. Box 39
Morell, PE
C0A 1S0
Telephone:(902) 961-3300
Facsimile: (902) 961-3366

Marketing contact
Russell Dockendorff, Sr.

Type of firm
Primary products
Processed products

Annual sales
Greater than 1,000,000 $

Products
Oysters; Mussels - fresh or frozen; Quahaugs

Processing facility
Federally Registered

Current markets
Domestic: International:
All provinces in Canada United States; Japan

Clientele
Wholesaler; Broker

Brand Name
Island Blue

**P.E.I. PRODUCE CO. LTD.**
P.O. Box 1540
Summerside, PE
C1N 4K4
Telephone: (902) 888-5200 or 1-800-663-4811
Facsimile: (902) 436-1089

Marketing contact
Earl Smith

Type of firm
Primary products

Annual sales
Greater than 1,000,000 $

Products
Potatoes - seed and tablestock

Processing Facility
Federally Registered

Current markets
Domestic: International:
Nova Scotia; New Brunswick; United States; South America;
Ontario; Quebec Europe

Clientele
Wholesaler

Brand Names
York
Maple Leaf
Island

**P.E.I. QUALITY SWINE**
420 University Avenue
Charlottetown, PE
C1A 6T7
Telephone: (902) 892-4201
Facsimile: (902) 892-4203
E-mail: pei_qs@hotmail

Marketing contact
Robert Harding

Type of firm
Primary products

Annual sales
Less than 100,000 $

Products
High health top quality swine genetics

Current markets
Domestic: International:
All provinces United States; Mexico; Italy; China;
Yugoslavia

Target Markets
Latin America; European Union; South East Asia

Clientele
Institutional

Brand Name
P.E.I. Quality Swine

**P.E.I. VEGETABLE GROWERS CO-OPERATIVE**
P.O. Box 1494
Charlottetown, PE
C1A 7N1
Telephone: (902) 892-5361

Facsimile: (902) 566-2383

Marketing contact
Don Read
Gordon Johnston

Type of firm
Primary products

Annual sales
Greater than 1,000,000 $

Products
Carrots; Cabbage; Rutabagas; Parsnip; Potatoes - all types; other seasonal vegetables; Blueberries

Current markets
Domestic: International:
P.E.I.; New Brunswick; United States; Caribbean; Europe;
Nova Scotia; Newfoundland Scandinavia

Clientele
Wholesaler; Broker; Retail

Brand Name
Island Garden

**PIERLOT FAMILY FARM LTD.**
R.R. # 2
Morell, PE
C0A 1S0
Telephone: (902) 961-2802
Facsimile: (902) 961-2852
E-mail: hpierlot@pei.sympatico.ca

Marketing contact
Mr. H. Pierlot

Type of firm
Primary products

Annual sales
Less than 1,000,000 $

Products
Potatoes; Rutabagas; Cabbage; Carrots;

Current markets
Domestic: International:
Ontario; Newfoundland, Nova Scotia United States; United Kingdom;
New Brunswick, Prince Edward Island Norway

Clientele
Wholesaler; Retail; Institutional

**POLAR FOODS INTERNATIONAL**
75 Fitzroy Street
P.O. Box 2979
Charlottetown, PE C1A 8C5

Telephone: (902) 894-6700
Facsimile: (902) 894-6772 or (902) 894-6773
E-mail: charlottetown@polarfoods.pe.ca

Marketing contacts
Garth Jenkins - Vice President Special Projects
Ken MacDonald - Vice President Marketing and Sales

Type of firm
Processed seafood products

Annual sales
Greater than 1,000,000 $ US

Products
Lobster; Rock and Snow Crab; Scallops; Herring; Mussels; Ocean Perch; Cod; Smelt; Mackerel; Clams; Oysters; Flatfish; Tuna;

Processing facility
Federally Registered
HACCP

Current markets
Domestic: International:
All provinces in Canada Europe; United States; Japan; Asia

Target markets
China, and other Pacific Rim countries

Clientele
Food Service; Institutional; Retail; Broker

Brand names
Babineau; Southside; Mermaid; Howard's Cove; Polar; Abegweit

Additional information
Polar Foods International was formed in May 1998 when six independent companies amalgamated together. The following companies operate as production centres and are divisions of Polar Foods International:
Abegweit Seafoods; Keeping and MacKay; Babineau Fisheries; Polar Fisheries;
Howard's Cove Seafoods; Wendall Graham

**POTATO BLOSSOM INDUSTRIES INC.**
P.O. Box 430
O'Leary, PE
C0B 1V0
Telephone: (902) 859-1800
Facsimile: (902) 859-1723
E-mail: headoffice@potatoblossom.com
Web site: www.potatoblossom.co

Marketing contacts
Richard Gorrill
Denton Ellis

Type of firm

Primary products

Annual sales
Less than 1,000,000 $

Products
Potatoes - seed, tablestock and processing

Current markets
Domestic: International:
P.E.I.; New Brunswick; Nova Scotia; United States
Ontario

Target Market
South America

Clientele
Brokers

**PRINCE EDWARD AQUA FARMS**
P.O. Box 29
Kensington, PE
C0B 1M0
Telephone: (902) 886-2220
Facsimile: (902) 886-2335
E-mail: cscott@peaqua.com

Marketing contact
Baxter Simms

Type of firm
Primary products

Annual sales
Greater than 1,000,000 $

Products
Oysters; Mussels; Quahaugs; Clams - soft-shell

Processing facility
Federally Registered
HACCP

Current markets
Domestic: International:
All provinces in Canada United States; Europe; Asia

Target Market
Europe - broader scope

Clientele
Wholesaler; Broker; Retail; Institutional; Manufacturers; Food Service

Brand Names
Island Gold
Island Blue Mussels
Malpeque Oysters

**PRINCE EDWARD ISLAND PRESERVE CO. LTD.**
P.O. Box 5501
R.R. # 2
Hunter River, PE
C0A 1N0
Telephone: (902) 964-4304
Facsimile: (902) 964-2912
E-mail: bruce@preservecompany.com
Web site: www.preservecompany.com

Marketing contacts
Bruce MacNaughton
Paula Lambe

Type of firm
Processed products

Annual sales
Greater than 1,000,000 $

Products
Low Sugar Fruit Preserves; Blended Loose Teas

Processing Facility
Federally Registered

Current markets
Domestic: International:
All provinces in Canada United States; Japan

Clientele
Retail; Consumer

Brand Names
Prince Edward Island Preserve Company
New Glasgow Tea Merchants

**PRINCE EDWARD ISLAND SPICE MERCHANTS**
Box 693
Charlottetown, PE
C1A 7L3
Telephone: (902) 569-1770
Facsimile: (902) 569-1798

Marketing contact
Karen Murray

Type of firm
Processed products

Annual sales
Less than 100,000 $

Products
Gourmet spice blends - Malpeque Bay (seafood seasoning), Garden Vegetable (dip seasoning), Potato Pizzazz (potato seasoning), Chili Fix (chili seasoning), Poulet de Provence (poultry seasoning);
Sea Salt; Beef & Pork Spice Rub; Garlic & Herb Salad Dressing& Pasta Toss

Current markets

Domestic:
P.E.I.; Nova Scotia; New Brunswick; Quebec; Ontario

Clientele
Retail

Brand Name
Prince Edward Island Spice Merchants

Additional Information
Prince Edward Island Spice Merchants is a relatively new company, just 3 years old, and is in the process of establishing retail customers.

**QUEEN STREET MEAT MARKET**
368 University Avenue
Charlottetown, PE
C0A 4N1
Telephone: (902) 894-7337

Marketing contact
Myron Turner

Type of firm
Primary products
Processed products

Annual sales
Greater than 1,000,000 $

Products
Meat - all varieties
Seafood - all varieties
Vegetables - seasonal

Processing facility
Federally Registered

Current markets
Domestic:
All provinces in Canada

Clientele
Retail; Institutional; Food Service

**RAMSAY HOLDINGS LIMITED**
250 Water Street
2nd Floor Dominion Square Building
Summerside, PE
C1N 1B6
Telephone: (902) 436-4988
Fax: (902) 436-4988
E-mail: bramsay@pei.aibn.com

Marketing contact
Brian Ramsay

Type of firm
Dealer

Annual sales
Less than 1,000,000 $

Products
Potatoes - seed and tablestock

Current markets
Domestic: International:
New Brunswick, Nova Scotia United States
Quebec; Ontario

Clientele
Farmers; Receivers;

**RED ISLE PRODUCE CO. LTD.**
161 Maypoint Road
Charlottetown, PE
C1E 1X6
Telephone: (902) 566-2520
Facsimile: (902) 566-9167
E-mail: redisleproduce@yahoo.com

Marketing contact
Bill Enserink

Type of firm
Distributor/Broker

Annual sales
Greater than 1,000,000 $

Products
Potatoes - seed and tablestock; Onions

Processing Facility
Federally Registered

Current markets
Domestic: International:
Ontario; Quebec United States; Caribbean; Central America; South America

Clientele
Wholesalers

**R.H. RENNIE & SONS (1985) LTD.**
P.O. Box 9
Elmsdale, PE
C0B 1K0
Telephone: (902) 853-2113
Facsimile: (902) 853-2016

Marketing contact
Gary Rennie

Type of firm
Primary products

Annual sales

Greater than 1,000,000 $

Products
Potatoes - all varieties

Current markets
Domestic:
P.E.I.; Ontario; Quebec

Clientele
Wholesaler; Broker

Brand Name
King of the Crop

**ROLLO BAY HOLDINGS LTD.**
P.O. Box 418
Souris, PE
C0A 2B0
Telephone: (902) 687-3333
Facsimile: (902) 687-3726
E-mail: rollobay@pei.aibn.com

Marketing contacts
Ray Keenan
Jeff Trainor

Type of firm
Grower/Dealer

Annual sales
Greater than 1,000,000 $

Products
Potatoes

Processing Facility
Federally Registered

Current markets
Domestic: International:
Nova Scotia; New Brunswick; United States
Newfoundland; Ontario; Quebec

Clientele
Wholesaler; Retail; Food Service; Institutional; Manufacturer; Broker

Brand Names
Fixed Link
Keenan
Green Giant

**ROSSIGNOL ESTATE WINERY LTD.**
R.R. # 4
Murray River, PE
C0A 1W0
Telephone: (902) 962-4193
Facsimile: (902) 962-4193

Marketing contact
John Rossignol

Type of firm
Processed products

Annual sales
Less than 500,000 $

Products
Fruit Wines - Apple, Blueberry, Strawberry, Raspberry,
Liberty Blossom,
Strawberry Rhubarb
Table Wines - Selectionne Blanc, Seyval Blanc, Haneveld
Cider, Ortega Chardonnay, Selectionne Rouge, Pinot Cabernet

Processing Facility
Federally Registered

Current markets
Domestic:
P.E.I.; Nova Scotia; New Brunswick; Ontario

Clientele
Wholesaler; Retail; Food Service; Manufacturer; Broker;
Provincial Liquor Commissions

Brand Name
Rossignol Estate Winery

**ROYAL STAR FOODS LTD.**
P.O. Box 69
Tignish, PE
C0B 2B0
Telephone: (902) 882-2050
Facsimile: (902) 882-2846
E-mail: royalstarfoods@pei.aibn.com
Web site: www.royalstarfoods.com

Marketing contacts
Peter Kean
Eugene Bernard

Type of firm
Seafood Processing Plant

Annual sales
Greater than 1,000,000 $

Products
Lobster; Clams - bar; Cod; Dogfish; Crab - snow; Crab - rock; Flounder;
Hake; Herring; Mackerel; Mussels;

Processing facility
Federally Registered
HACCP

Current markets
Domestic: International:

All across Canada United States; Europe; Japan

Target Markets
West Coast of the United States

Clientele
Retail; Food Service; Broker

Brand Names
Star of the Sea
Royal Star

**RYAN'S FARM**
R.R. # 3
Belle River, PE
C0A 1B0
Telephone: (902) 659-2105
Facsimile: (902) 659-2170
Web site: www.peisland.com/summer/savory.htm

Marketing contact
Pat Ryan

Type of firm
Primary products

Annual sales
Less than 500,000 $

Products
Summer savory - in small retail packages or larger bulk sizes;
Parsnips

Current markets
Domestic: International:
P.E.I.; New Brunswick; United States
Nova Scotia; Newfoundland

Clientele
Wholesaler; Broker; Retail; Food Service; Institutional;
Manufacturer

Brand Name
Bona Vista

Additional Information
Registered UPC user
Mail Orders through-out Canada and the United States

**SEAFOOD 2000 LTD.**
Water Street, P.O. Box 40
Georgetown, PE
C0A 1L0
Telephone: (902) 652-2316
Facsimile: (902) 652-2023

Marketing contact
Patrick Dodier

Type of firm
Processed products

Annual sales
Greater than 1,000,000 $

Product
Lobster

Processing facility
Federally Registered

Current markets
Domestic: International:
P.E.I.; Nova Scotia; New Brunswick United States; Europe

Target Market
Japan

Clientele
Retail; Broker; Institutional

Brand Name
Packer's Pride

**SEAMAN'S BEVERAGES LIMITED**
23 Fourth Street
Charlottetown, PE
C1E 2B4
Telephone: (902) 566-4700
Facsimile: (902) 629-1803
E-mail: info@seamanspei.com
Web site: www.seamansbeverages.com

Marketing contact
Kim Griffin

Type of firm
Manufacturer / Distributor

Annual sales
Greater than 1,000,000 $

Products
Spring water;
Premium classic soft drinks - Olde Fashioned Orange, Diet Orange, Grapefruit & Lime, Lime Rickey, Birch Beer, Root Beer, Ginger Brew, Cream Soda, Ginger Ale

Current markets
Domestic: International:
P.E.I.; New Brunswick; Nova Scotia; Maine
Quebec; Ontario

Target Market
The New England States of the United States

Clientele
Wholesaler; Retail; Food Service

Brand Names
Seaman's Beverages
Prince Edward Springs

Additional Information:
Seaman's specializes in premium private label glass co-packing for water and sodas.

**SEASPRAY FARMS ORGANIC CO-OPERATIVE**
81 Prince Street
Charlottetown, PE
C1A 4R3
Telephone: (902) 961-2428
Facsimile: (902) 961-2428
E-mail: rphelan@peisympatico.ca

Marketing contact
Reg Phelan

Type of firm
Primary products

Annual sales
Greater than 100,000 $

Products
Fresh vegetables - broccoli, cauliflower, carrots, parsnip, turnips, onions,
cabbage - red & green, potatoes; soybeans;
Blueberries;
Compost - organic fertilizer

Processing Facility
Federally registered

Current markets
Domestic: International:
P.E.I.; New Brunswick; United States
Nova Scotia; Ontario; Quebec;

Target Market
Europe

Clientele
Wholesaler; Broker

Brand Name
Seaspray Farms

**SHEA SEAWEEDS INC.**
Tignish R.R. # 4
Anglo, PE
C0B 2B0
Telephone: (902) 882-3893 or (902) 882-3255
Facsimile: (902) 882-3556

Marketing contacts

Barbara Shea
Nelson Shea

Type of firm
Primary products

Annual sales
Less than 500,000 $

Products
Chondrus Crispus (Irish Moss)

Processing facility
Federally Registered

Current markets
Domestic: International:
Ontario Europe

Clientele
Manufacturers

**SIMMONS FRUIT & VEGETABLE**
R.R. # 2
Kensington, PE
C0B 1M0
Telephone: (902) 836-3796

Marketing contact
Arlene Simmons

Type of firm
Primary products

Annual sales
Less than 100,000 $

Products
Fresh vegetables - yellow & green string beans, carrots, peas, beats, corn, potatoes; swiss chard; cucumbers; and tomatoes
Fruit - strawberries, raspberries, and blueberries

Processing Facility
Federally registered

Current markets
Domestic:
P.E.I.

Clientele
Food Service - grocery stores

Brand Name
Simmons Fruit & Vegetable

**SMALL FRY SNACK FOOD INC.**

P.O. Box 1448
Summerside, PE
C1N 1K4
Telephone: (902) 888-5160
Facsimile: (902) 436-7747
E-mail: ishreenan@smallfry.ca

Marketing contact
Ivan Shreenan - V.P. and General Manager

Type of firm
Processed products

Annual sales
Greater than 1,000,000 $

Products
Potato and corn snacks

Processing Facility
HACCP
KOSHER

Current markets
Domestic: International:
P.E.I.; New Brunswick; Newfoundland; United States
Nova Scotia; Ontario; Quebec;

Target Markets
World

Clientele
Retail; Food Service; Institutional; Wholesaler;

Brand Names
Anne of Green Gables
Humpty Dumpty
Cape Cod

**SUMMERSIDE SEAFOOD SUPREME**
Queen's Wharf
P.O. Box 1597
Summerside, PE
C1N 2V5
Telephone: (902) 436-9892
Facsimile: (902) 436-2345

Marketing contact
Jerry Bidgood

Type of firm
Processed products

Annual sales
Greater than 1,000,000 $

Products

Lobster; Crab - rock; Crab - snow; Mussels; Shrimp; Smelts; Scallops; Tommy cod; Silversides; Mackerel; Herring;

Processing facility
Federally Registered
HACCP

Current markets
Domestic: International:
Ontario; Quebec; British Columbia European Union; United States; Mexico; Japan

Target Market
South America

Clientele
Retail; Food Service; Institutional

Brand Name
Sogel

**SUNNY ISLE FARMS**
R.R. # 5
Charlottetown, PE
C1A 7J8
Telephone: (902) 569-4309
Facsimile: (902) 569-1476

Marketing contact
Ian McIsaac

Type of firm
Primary products
Processed products

Annual sales
Less than 100,000 $

Products
Ginseng roots - fresh, dried & capsulized - 100 capsules x 390 mg

Current markets
Domestic:
P.E.I.; New Brunswick

Clientele
Retail, wholesaler

Brand Name
Sunny Isle Farms

**SUPER SHELLFISH**
Ten Mile House, R.R. # 1
Mount Stewart, PE
C0A 1T0
Telephone: (902) 676-2804
Facsimile: (902) 676-2722

Marketing contacts
Vernon Dennis

Connie Dennis

Type of firm
Processed products

Products
Oysters; Clams - soft-shell; Quahaugs; Smelts; Mussels

Processing facility
Federally Registered

Current markets
Domestic: International:
P.E.I.; New Brunswick; Nova Scotia United States
Ontario; Quebec

Clientele
Retail; Food Service; Wholesaler; Broker

**TRACADIE BAY AQUA FARMS INC.**
Grand Tracadie
Little York, PE
C0A 1P0
Telephone: (902) 672-3429
Facsimile: (902) 672-3429

Marketing contact
John MacKinnon

Type of firm
Processed products

Annual sales
Less than 1,000,000 $

Products
Clams - soft-shell; Oysters; Quahaugs; Mussels - cultivated

Processing facility
Federally Registered
HACCP

Current markets
Domestic: International:
P.E.I.; New Brunswick; Nova Scotia United States

Clientele
Retail; Wholesaler; Broker

**VESEY'S SEEDS LTD.**
York, PE
C0A 1P0
Telephone: (902) 368-7333
Facsimile: (902) 566-1620
E-mail: veseys@veseys.com
Web site: www.veseys.com

Marketing contacts

John Barrett
Allen Perry

Type of firm
Primary products
Processed products
Distributor/Broker

Annual sales
Greater than 1,000,000 $

Products
Seed - flower and vegetable; Gardening accessories

Current markets
Domestic: International:
All provinces in Canada United States

Clientele
Retail; Wholesaler; Manufacturers; Broker

Brand Name
Vesey's Seeds

**VISSER POTATO LTD.**
R.R. # 2
Crapaud, PE
C0A 1J0
Telephone: (902) 658-2206
Facsimile: (902) 658-2668

Marketing contacts
Martin Visser
Harold Cairns

Type of firm
Exporter

Annual sales
Greater than 1,000,000 $

Products
Potatoes - seed and tablestock

Current markets
International:
Argentina; Uruguay; Venezuela; Brazil; Barbados; Greece; Algeria; Portugal; Italy; Dominican Republic

Clientele
Wholesaler; Broker; Producers

Brand Name
Visser

**WADDELL'S POULTRY PLANT & CANNERY**
Crapaud, PE
C0A 1J0

Telephone: (902) 658-2781

Marketing contact
Gary Smith

Type of firm
Processed products
Primary products
Distributor/Broker

Annual sales
Less than 500,000 $

Products
Poultry - fresh and frozen; Canned chicken & beef fully cooked

Current markets
Domestic:
P.E.I.

Target Markets
Nova Scotia; New Brunswick; Newfoundland

Clientele
Retail; Food Service; Broker

Brand Names
Waddell's Canned Goods.

**WESTECH AGRICULTURE LTD.**
600 Church Street
P.O. Box 100
Alberton, PE
C0B 1B0
Telephone: (902) 853-4184
Facsimile: (902) 853-3987

Marketing contact
Nora Gaudette

Type of firm
Primary products

Annual sales
Less than 500,000 $

Products
Strawberry plants

Current markets
Domestic: International:
P.E.I. United States

Target Markets
Europe and Asia-Pacific

Clientele
Farmers

Brand Name
Westech

Additional Information
All products originate from virus-free meri-stemed plant material

**WEST ISLE ENTERPRISES LTD.**
P.O. Box 28
Tyne Valley, PE
C0B 2C0
Telephone: (902) 831-2662
Facsimile: (902) 831-3395
E-mail: www.rod@west-isle.com
Web site: www.west-isle.com

Marketing contact
Rod MacNeill

Type of firm
Primary products

Annual sales
Greater than 1,000,000 $

Products
Potatoes - seed and tablestock; Onions

Current markets
International:
Bermuda; Bahamas; Dominican Republic; Jamaica; Ecuador; Brazil; Uruguay; Costa Rica; Honduras; Portugal; Saudi Arabia; Jordan; Thailand;

Target Market
Taiwan

Clientele
Super Market Chains; Wholesalers; Co-operatives;

**WILKIE FARMS LTD.**
R.R. # 1
Alberton, PE
C0B 1B0
Telephone: (902) 853-2292
Facsimile: (902) 853-3104
E-mail: wilkiefarms@dog.com

Marketing contact
Garth Wilkie

Type of firm
High generation seed

Annual sales
Less than 1,000,000 $

Products
Potatoes - high generation seed

Processing Facility
Federally Registered

Current markets
Domestic: International:
P.E.I.; Nova Scotia; New Brunswick; United States
Ontario; Quebec;

Target Markets
Israel and Mexico

Clientele
Wholesaler; Broker; Farms

Brand Name
Million Acres Farms

Additional Information
Produce nuclear prelead and other high generation material for reproduction.
Forward contracts of seed potatoes for individuals for 2-3 years at a time.

**WILLIAM & ROSS LEWIS**
P.O. Box 68
York, PE
C0A 1P0
Telephone: (902) 566-4605
Facsimile: (902) 566-4605

Marketing contacts
Bill Lewis
Ross Lewis

Type of firm
Primary products

Annual sales
Less than 500,000 $

Products
Potatoes - seed and tablestock

Processing Facility
Federally Registered

Current markets
Domestic: International:
New Brunswick; Quebec; Ontario United States

Clientele
Broker; Dealers

Brand Name
William and Ross Lewis

Additional Information:
Tablestock potatoes come in 10, 20 & 50 lb bags
Seed potatoes come in 100 & 110 lb bags

**WILTSHIRE DAIRYING CO. LTD.**
R.R. # 4
North Wiltshire, PE
C0A 1Y0
Telephone: (902) 621-0225
Fax: (902) 621-0225

Marketing contact
Blair Campbell

Type of firm
Processed products

Annual sales
Less than 1,000,000 $

Products
Butter; Buttermilk

Processing Facility
Federally Registered

Current markets
Domestic:
P.E.I.

Clientele
Wholesaler; Retail; Food Service; Institutional; Manufacturer

Brand Names
Wiltshire
Country Morning

**W.P. GRIFFIN INC.**
P.O. Box 40
Elmsdale, PE
C0B 1K0
Telephone: (902) 853-2755
Facsimile: (902) 853-3614
E-mail: wpgriffin@itas.net
Web site: www.peisland.com/budthespud

Marketing contacts
John Griffin
Peter Griffin

Type of firm
Primary products

Annual sales
Greater than 1,000,000 $

Products
Potatoes - seed, tablestock & processing

Processing Facility
Federally Registered

Current markets
Domestic: International:

New Brunswick; Nova Scotia; United States
Newfoundland, Ontario; Quebec

Target Market:
New England States of the United States

Clientele
Retail; Manufacturers; Wholesalers; Broker

Brand Names
Bud the Spud
Tall Pines

## FEDERAL AND PROVINCIAL GOVERNMENT CONTACTS
## (alphabetical order)

**Agriculture & Agri-Food Canada (AAFC)**
Market and Industry Services Branch
440 University Avenue, Room # 311
Charlottetown, PE
C1A 4N6
Telephone: (902) 566-7300
Facsimile: (902) 566-7316
Website:ats.agr.ca

The Market and Industry Services Branch through it's Agri-Food Trade Service works with the agri-food sector to enhance its global competitiveness and in so doing, increasing the sector's share of both domestic and international markets for agriculture and agri-food products.

**Atlantic Canada Opportunities Agency (ACOA)**
100 Sydney Street
Charlottetown, PE C1A 1G3
Telephone: (902) 566-7492 or 1-800-871-2596
Facsimile: (902) 566-7098
Website: www.acoa.ca

ACOA's main objective is to establish business development financial assistance programs for business startups, expansions and modernizations.

**Canada / P.E.I. Business Service Centre**
75 Fitzroy Street
Charlottetown, PE C1A 1R6
Telephone: (902) 368-0771 or 1-800-668-1010
Facsimile: (902) 566-7377
Website: www.cbsc.org/pe/

Business Services Centres, with both federal and provincial representatives, have been established across the country to provide one-stop shopping for business counseling and advice and information on government programs, services and regulations.

**Canadian Food Inspection Agency (CFIA)**
690 University Avenue
Charlottetown, PE C1E 1E3
Telephone: (902) 566-7290
Facsimile: (902) 566-7334
Website: www.cfia-acia.agr.ca

CFIA handles all inspection services related to food safety, economic fraud, trade-related requirements, and animal and plant health programs. CFIA's current programs and activities are inspection programs for food products, inspection programs for

animal and plant health, and program support activities.

**Industry Canada**
75 Fitzroy Street
P.O. Box 1115
Charlottetown, PE C1A 7M8
Telephone: (902) 566-7382
Facsimile: (902) 566-7479
Website: www.ic.gc.ca

Industry Canada's mission is to foster a growing, competitive, knowledge- based Canadian economy. The department works with Canadians throughout the economy and in all parts of the country to improve conditions for investment, improve Canada's innovation performance, increase Canada's share of global trade and build a fair, efficient and competitive marketplace.

**National Research Council (NRC)**
20 Watts Avenue
Charlottetown, PE C1E 1B0
Telephone: (902) 566-7640
Facsimile: (902) 566-7641
Website: www.nrc.ca

The National Research Council advises industry and provides funding programs for technical research. This includes the Industrial Research Assistance Program (IRAP), Industrial Technology Advisors (ITA), Technology Enhancement Programs (TE) and Research, Development and Adaptation.

**P.E.I. Business Development Inc.**
P.O. Box 910
Charlottetown, PE C1A 7L9
Telephone: (902) 368-6308
Facsimile: (902) 368-6301
Website: www.gov.pe.ca/development/pbdi-info/

P.E.I. Business Development Inc. provides leadership in the implementation and support of economic development and assists in the establishment and maintenance of profitable and wealth-creating businesses on Prince Edward Island. The corporation solicits and supports investment, actively supports small business; encourages entrepreneurship and investment risk sharing; and promotes P.E.I. as a competitive place to do business.

**P.E.I. Department of Forestry and Agriculture**
P.O. Box 1600
Charlottetown, PE
C1A 7N3
Tel: (902) 368-5600
Fax: (902) 368-5661
Website: www.gov.pe.ca/af/

Prince Edward Island Department of Forestry and Agriculture contributes to economic and community development throughout Prince Edward Island by promoting the continued operation and growth of successful, sustainable farming, and forestry businesses, and promoting quality in Island primary products.

**P.E.I. Food Technology Centre**
P.O. Box 2000
Charlottetown, PE C1A 7N8
Telephone: (902) 566-1725
Facsimile: (902) 566-5627
Website: www.gov.pe.ca/ftc/

The P.E.I. Food Technology Centre provides the following services: analytical services, food safety / quality assurance, nutrition labeling (Canada & U.S.), pilot plant, product development, research and development, sensory analysis, technology partnering initiative, and technology transfers.

## PROVINCIAL/REGIONAL ASSOCIATIONS

*(alphabetical order)*

**Alliance of Manufacturers & Exporters Canada (P.E.I. Division)**
1 First Avenue, West Royalty Industrial Park,
Charlottetown, Prince Edward Island, C1E 1B0
Telephone: (902) 629-1555
Facsimile: (902) 368-1914
Website: www.palantir.ca/the-alliance

The Alliance of Manufacturers & Exporters Canada is the leading advocate for manufacturers and exporters in Canada. It is recognized as an effective and respected lobbyist of both the federal and provincial governments on issues of critical importance to industry and exporters. It provides members with prompt, accurate information and policy advice in response to their questions and has earned a reputation for excellence in service and value received.

**Atlantic Canada Export Club**
24 Pictou Road
Truro, NS B2N 2R8
Telephone: (902) 893-7539
Facsimile: (902) 893-7041
Website: www.atlcanadaexport.ca

The Atlantic Canada Export Club is open to any individual, company, or organization involved in the agriproducts, seafood, horticulture, or health food industry within Atlantic Canada and provides tools for members to work together to facilitate export growth and development.

**P.E.I. Food & Beverages Processors Association**
68 Watts Avenue
West Royalty Industrial Park
Charlottetown, PE C1E 1B0
Tel: (902) 368-5950
Fax: (902) 368-5958
Web site: www.peifbpa.pe.ca

The Prince Edward Island Food & Beverage Processors Association is dedicated to providing a cost effective mechanism for companies to take advantage of export opportunities, to provide a unified voice to government for strategic policy and program development, and to influence regulatory decision making.

**P.E.I. Potato Board**
Farm Centre
420 University Avenue
Charlottetown, PE C1A 7Z1
Tel: (902) 892-6551
Fax: (902) 566-4914
Web site: www.peipotato.org

The Board is heavily involved in representing and lobbying for the interests of the P.E.I. potato industry to various levels of government. The Board licenses P.E.I. dealers and exporters to buy and sell potatoes and is involved in promoting the production and marketing of quality potatoes, coordinating transportation, providing information on prices and market conditions, operating the Fox Island Elite Seed Farm, and operating the Potato Inspection Station in Borden/Carleton

**P.E.I. Seafood Processors Association**
P.O. Box 425
Charlottetown, PE C1A 7K7
Telephone: (902) 629-1555
Facsimile: (902) 368-8127

The P.E.I. Seafood Processors Association assists members in producing the highest quality seafood products, and advocate/policy and help develop and interpret government policies to the industry.

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